



An American Yachting Family Since 1948

Beneteau Sold Boat Report - 4Q 2012								
Length	Make/Model	Year	Original Price	Listing Date	Sold Price	Sold Date	Location	Sales Cycle
58	Beneteau Oceanis 58	2011	\$3,423,423	11/11	\$3,423,422	12/12	Seattle, WA	13 Months
52	Beneteau 523 Cutter	2005	\$375,000	10/11	\$322,000	10/12	Stonington, CT	12 Months
51	Beneteau Oceanis 510	1993	\$175,000	10/11	\$145,000	11/12	Huntington, NY	13 Months
51	Beneteau 510	1992	\$179,000	08/12	\$143,800	10/12	Emeryville, CA	2 Months
51	Beneteau Oceanis 510	1992	\$99,000	09/11	\$77,500	11/12	Beaufort, NC	14 Months
51	Beneteau Idylle	1987	\$59,900	07/12	\$52,000	10/12	Stuart, FL	3 Months
50	Beneteau Oceanis 50 Dock & Go	2012	\$375,000	06/12	\$355,000	12/12	San Diego, CA	6 Months
50	Beneteau Sense 50	2012	\$489,000	08/12	\$420,000	12/12	West Palm Beach, FL	4 Months
49	Beneteau 49	2007	\$304,000	08/10	\$280,000	12/12	Annapolis, MD	28 Months
49	Beneteau 49	2007	\$250,000	10/10	\$250,000	11/12	Kemah, TX	25 Months
49	Beneteau Sloop	2007	\$329,000	04/09	\$300,000	10/12	Emeryville, CA	42 Months
47	Beneteau 473	2006	\$245,000	04/12	\$220,000	12/12	Seattle, WA	8 Months
47	Beneteau 473	2003	\$194,900	04/11	\$167,000	11/12	Riverside, NJ	19 Months
47	Beneteau 473 - 3 Cabin Layout	2003	\$249,900	06/12	\$225,000	10/12	South Freeport, ME	4 Months
47	Beneteau 473 - 3 Cabin Layout	2003	\$189,900	01/12	\$170,000	10/12	Annapolis, MD	9 Months
47	Beneteau 473	2002	\$220,000	09/12	\$190,000	11/12	Rhode Island	2 Months
47	Beneteau 473	2002	\$175,900	12/11	\$175,000	10/12	Riverside, NJ	10 Months
47	Beneteau 473 - 3 Cabin Layout	2002	\$219,000	04/12	\$196,500	10/12	Essex, CT	6 Months
47	Beneteau 473	2002	\$229,500	09/11	\$210,000	11/12	San Diego, CA	14 Months
47	Beneteau First 47.7	2002	\$194,900	12/09	\$170,000	10/12	San Diego, CA	34 Months
47	Beneteau First 47.7	2001	\$224,000	05/12	\$200,000	12/12	Seattle, WA	7 Months
47	Beneteau 473	2001	\$219,900	08/12	\$205,000	11/12	Grand Haven, MI	3 Months
46	Beneteau 46	2008	\$249,000	07/12	\$239,000	10/12	Huntington, NY	3 Months
46	Beneteau Oceanis 461	1998	\$119,000	05/12	\$110,000	10/12	Emeryville, CA	5 Months
44	Beneteau Swift Trawler 44	2012	\$599,000	06/12	\$580,000	11/12	Marina del Rey, CA	5 Months
44	Beneteau First 44.7	2005	\$198,000	07/09	\$185,000	10/12	Annapolis, MD	39 Months
44	Beneteau M 445 - 3 Cabins	1994	\$109,500	03/10	\$100,000	10/12	Benicia, CA	31 Months
43	Beneteau Sense 43	2012	\$399,000	03/12	\$369,000	10/12	Marina del Rey, CA	7 Months
43	Beneteau 430 Oceanis	1990	\$79,500	08/12	\$70,000	11/12	Marina del Rey, CA	3 Months
43	Beneteau 432	1988	\$79,900	09/12	\$64,000	12/12	KoOlina, HI	3 Months
43	Beneteau 432	1988	\$60,000	03/12	\$58,000	10/12	St. Petersburg, FL	7 Months
43	Beneteau Oceanis 430	1988	\$69,900	05/12	\$60,000	11/12	Holland, MI	6 Months
43	Beneteau Idylle 13.5	1985	\$59,900	07/11	\$42,500	10/12	San Diego, CA	15 Months
42	Beneteau Swift Trawler 42	2007	\$309,000	08/12	\$285,000	10/12	South Dartmouth, MA	2 Months
42	Beneteau 423	2005	\$184,500	05/12	\$182,000	11/12	San Diego, CA	6 Months
42	Beneteau 423	2005	\$169,000	10/11	\$160,000	10/12	Huntington, NY	12 Months
42	Beneteau Swift Trawler 42	2005	\$299,000	09/12	\$279,000	12/12	Miami, FL	3 Months
42	Beneteau 423	2004	\$159,900	12/11	\$140,000	12/12	Naples, FL	12 Months
41	Beneteau 411	2001	\$129,000	07/12	\$108,000	10/12	Palmetto, FL	3 Months
41	Beneteau 411	2000	\$127,000	09/12	\$114,000	11/12	Cleveland, OH	2 Months
41	Beneteau 411	1999	\$148,500	07/12	\$135,000	10/12	Richmond, CA	3 Months
40	Beneteau 40	2009	\$210,000	03/12	\$189,000	10/12	Kemah, TX	7 Months
40	Beneteau Oceanis 40	2008	\$175,000	09/11	\$170,000	11/12	California	14 Months
40	Beneteau Oceanis 40 CC	1997	\$119,990	10/12	\$107,500	11/12	Texas	1 Month
40	Beneteau Oceanis 400	1996	\$89,900	11/11	\$79,500	10/12	Sodus Point, NY	11 Months
40	Beneteau 400 Oceanis	1995	\$94,500	04/12	\$75,000	12/12	Marco Island, FL	8 Months
39	Beneteau 393	2006	\$154,900	09/12	\$145,000	10/12	Annapolis, MD	1 Month
39	Beneteau 393	2004	\$149,900	12/11	\$130,000	10/12	Friendship, MD	10 Months
39	Beneteau 393	2002	\$119,995	08/12	\$107,500	12/12	Kemah, TX	4 Months
39	Beneteau USA Oceanis 390	1990	\$65,000	10/12	\$50,000	12/12	Stuart, FL	2 Months
38	Beneteau Oceanis 381	2001	\$96,000	10/10	\$84,000	12/12	Jamestown, RI	26 Months

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38	Beneteau First 38	1983	\$59,700	09/11	\$52,000	10/12	Milwaukee, WI	13 Months
37	Beneteau 37	2011	\$159,900	08/12	\$155,000	10/12	Orange Park, FL	2 Months
37	Beneteau USA B 37	2008	\$155,000	05/12	\$140,000	11/12	Hilton Head, SC	6 Months
37	Beneteau 373	2007	\$149,900	07/12	\$137,500	12/12	Deale, MD	5 Months
37	Beneteau 373	2006	\$138,900	09/11	\$132,000	10/12	Riverside, NJ	13 Months
37	Beneteau 373	2006	\$129,500	05/12	\$119,000	12/12	Kemah, TX	7 Months
37	Beneteau 373	2006	\$73,500	03/12	\$70,000	12/12	Long Beach, CA	9 Months
37	Beneteau USA 373	2006	\$128,900	03/12	\$118,750	11/12	Chicago, IL	8 Months
37	Beneteau 373	2005	\$118,000	06/12	\$112,000	11/12	Kentucky Lake, KY	5 Months
37	Beneteau 373	2004	\$119,999	09/11	\$110,000	12/12	Kemah, TX	15 Months
36	Beneteau 361	2001	\$93,000	08/12	\$89,000	11/12	Wickford, RI	3 Months
36	Beneteau 361	2001	\$88,500	04/12	\$85,000	12/12	Essex, CT	8 Months
34	Beneteau 34	2011	\$130,000	10/12	\$125,000	10/12	San Francisco, CA	0
34	Beneteau ST 34	2011	\$299,000	08/12	\$299,000	10/12	South Carolina	2 Months
34	Beneteau 34	2010	\$134,900	11/11	\$115,000	11/12	Chicago, IL	12 Months
34	Beneteau 34	2010	\$134,000	07/12	\$125,000	12/12	Huntington, NY	5 Months
34	Beneteau 343	2006	\$109,900	09/12	\$101,800	10/12	Seattle, WA	1 Month
34	Beneteau 343	2006	\$99,999	02/11	\$95,000	11/12	Seabrook, TX	21 Months
34	Beneteau 343	2005	\$77,000	10/11	\$68,000	11/12	Key West, FL	13 Months
33	Beneteau 331	2004	\$95,000	03/12	\$86,000	10/12	San Diego, CA	7 Months
33	Beneteau 331	2002	\$78,000	05/12	\$75,000	10/12	San Diego, CA	5 Months
33	Beneteau 331	2000	\$69,900	06/12	\$65,000	12/12	Kemah, TX	6 Months
32	Beneteau 323	2007	\$84,900	11/11	\$80,000	10/12	Savannah, GA	11 Months
32	Beneteau 323	2007	\$79,000	01/12	\$72,500	10/12	Seattle, WA	9 Months
32	Beneteau 323	2007	\$79,000	06/12	\$74,000	12/12	Vermont	6 Months
32	Beneteau 323	2005	\$74,500	08/12	\$69,000	11/12	Waukegan, IL	3 Months
32	Beneteau 323	2004	\$69,900	02/12	\$62,500	12/12	Dana Point, CA	10 Months
32	Beneteau 321	1998	\$59,900	11/12	\$56,500	12/12	Annapolis, MD	1 Month
32	Beneteau 321	1998	\$59,800	07/12	\$52,500	11/12	Marina del Rey, CA	4 Months
32	Beneteau Oceanis 321	1997	\$59,500	08/12	\$49,000	12/12	San Diego, CA	4 Months
32	Beneteau Oceanis 321	1995	\$59,000	04/09	\$45,000	10/12	Northern, VT	42 Months
32	Beneteau USA Oceanis 321	1995	\$54,900	06/11	\$53,000	12/12	Green Bay, WI	18 Months
31	Beneteau 311	2003	\$68,500	07/12	\$68,000	12/12	West Haverstraw, NY	5 Months

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