



An American Yachting Family Since 1948

Tiara Sold Boat Report - Q3 2012

<u>Length</u>	<u>Make/Model</u>	<u>Year</u>	<u>Original Price</u>	<u>Listing Date</u>	<u>Sold Price</u>	<u>Sold Date</u>	<u>Location</u>	<u>Sales Cycle</u>
58	Tiara Sovran	2009	\$1,250,000	03/12	\$1,250,000	09/12	Fort Lauderdale, FL	6 Months
52	Tiara 5200 Express	2001	\$375,000	11/11	\$330,000	07/12	Seattle, WA	8 Months
52	Tiara 5200 Express	2000	\$419,000	06/11	\$419,000	08/12	Bay Harbor, MI	14 Months
44	Tiara 4400 Sovran	2004	\$299,900	07/12	\$275,000	09/12	Palm Beach, FL	2 Months
43	Tiara 4300 Sovran	2009	\$599,000	04/12	\$525,000	09/12	Bay Harbor, MI	5 Months
43	Tiara 4300 Sovran	2009	\$479,000	11/11	\$440,000	07/12	Gulf Breeze, FL	8 Months
43	Tiara 4300 Sovran	2008	\$459,900	07/12	\$415,000	08/12	Grand Haven, MI	1 Month
43	Tiara 4300 Sovran	2008	\$415,000	06/12	\$405,000	07/12	Fort Lauderdale, FL	1 Month
43	Tiara 4300 Sovran	2008	\$482,850	10/11	\$399,156	07/12	Athens, Greece	9 Months
43	Tiara 4300 Sovran	2007	\$369,900	03/12	\$350,000	07/12	Longboat Key, FL	4 Months
43	Tiara 4300 Open	2001	\$279,000	05/08	\$235,000	07/12	Seabrook, TX	50 Months
43	Tiara 4300 Open	2001	\$249,900	08/12	\$193,500	09/12	Fort Lauderdale, FL	1 Month
43	Tiara Convertible Sport Fish	1998	\$229,000	05/12	\$179,000	07/12	Delray Beach, FL	2 Months
43	Tiara Open Hard Top	1998	\$169,000	01/11	\$145,000	09/12	Pompano Beach, FL	20 Months
43	Tiara 43 Open	1997	\$149,900	09/10	\$125,000	07/12	St. Augustine, FL	22 Months
43	Tiara Open	1997	\$169,000	04/12	\$169,000	07/12	FL, United States	3 Months
42	Tiara 4200 Open	2005	\$1	04/08	\$1	08/12	Olbia, Sardinia, Italy	52 Months
42	Tiara 4200 Open UA	2004	\$339,000	07/10	\$265,000	09/12	Fair Haven, NJ	26 Months
41	Tiara 4100 Open	2000	\$229,000	02/07	\$190,000	09/12	Danvers, MA	67 Months
41	Tiara 4100 Open	1999	\$188,000	07/12	\$150,000	09/12	Kent Island, MD	2 Months
41	Tiara 41 PC	1998	\$99,000	03/12	\$85,000	07/12	Annapolis, MD	4 Months
41	Tiara 4100 Open Express Fish	1998	\$119,000	06/12	\$110,000	08/12	League City, TX	2 Months
40	Tiara 4000 Sovran	2006	\$389,000	03/12	\$325,000	08/12	St. Petersburg, FL	5 Months
40	Tiara 4000 Express	2002	\$274,273	06/12	\$263,547	09/12	Whitby, ON	3 Months
40	Tiara Express	1999	\$178,000	05/11	\$177,000	08/12	Newport Beach, CA	15 Months
40	Tiara 40 MID CABIN	1998	\$109,000	09/11	\$90,000	08/12	Fort Lauderdale, FL	11 Months
40	Tiara 4000 Express	1998	\$149,500	03/12	\$137,500	08/12	Punta Gorda, FL	5 Months
39	Tiara Open 3900	2011	\$881,006	03/10	\$881,006	08/12	Palm Beach, FL	29 Months
39	Tiara 3900 Sovran	2009	\$419,500	07/12	\$399,500	07/12	Harbor Springs, MI	0
39	Tiara 3900 Sovran	2008	\$349,900	03/12	\$317,500	07/12	Port Charlotte, FL	4 Months
38	Tiara 3800 Open	2007	\$349,000	11/11	\$311,100	07/12	St. Petersburg, FL	8 Months
38	Tiara 3800 Open	2002	\$229,000	04/12	\$219,000	09/12	San Diego, CA	5 Months
38	Tiara 3800 Open	2002	\$219,900	06/11	\$185,000	08/12	Annapolis, MD	14 Months
38	Tiara 3800 Open	2001	\$198,000	11/08	\$160,000	08/12	Charleston, SC	45 Months
37	Tiara Open	1998	\$124,000	03/11	\$115,000	08/12	Fort Lauderdale, FL	17 Months
37	Tiara 3700 Open Hardtop	1997	\$145,000	04/08	\$137,000	09/12	Emeryville, CA	53 Months
37	Tiara Open	1997	\$150,000	04/11	\$135,000	08/12	Fort Pierce, FL	16 Months
37	Tiara Open	1997	\$149,000	12/11	\$135,000	07/12	Boca Raton, FL	7 Months
37	Tiara Open 3700	1996	\$119,950	08/11	\$95,000	09/12	St. Maarten/St. Martin	13 Months
36	Tiara 3600 Diesel Open	2007	\$249,900	07/11	\$225,000	08/12	Baltimore, MD	13 Months
36	Tiara 3600 Sovran	2006	\$229,000	03/11	\$195,000	09/12	Aquebogue, NY	18 Months
36	Tiara 3600 Sovran	2006	\$189,900	05/11	\$179,900	09/12	Kenosha, WI	16 Months
36	Tiara 3600 Sovran	2006	\$199,000	06/11	\$187,500	08/12	Milwaukee, WI	14 Months
36	Tiara 3600 Sovran	2006	\$199,000	08/12	\$187,500	08/12	Milwaukee, WI	0
36	Tiara 3600 Sovran	2005	\$199,900	12/10	\$170,000	08/12	Harrison Township, MI	20 Months
36	Tiara Sovran	2005	\$159,000	12/11	\$135,000	07/12	Waretown, NJ	7 Months
36	Tiara 3600 Open	1989	\$49,000	06/11	\$41,000	08/12	Portland, CT	14 Months
36	Tiara 36 Convertible	1987	\$79,000	06/12	\$64,000	07/12	Emeryville, CA	1 Month
36	Tiara 36 Open	1985	\$32,500	01/11	\$25,000	07/12	Long Beach, CA	18 Months

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36	Tiara 3600 Open	1985	\$34,900	05/10	\$32,500	09/12	Afton, MN	28 Months
36	Tiara 3600 Open	1985	\$89,900	05/12	\$80,000	07/12	Algonac, MI	2 Months
35	Tiara 3500 Sovran	2009	\$289,000	05/12	\$235,000	08/12	Harbor Springs, MI	3 Months
35	Tiara 3500 Open	2004	\$174,900	07/12	\$170,000	08/12	Ludington, MI	1 Month
35	Tiara Open 3500	2004	\$189,000	04/12	\$189,000	07/12	Newport Beach, CA	3 Months
35	Tiara 3500 Open	2003	\$148,900	03/12	\$136,000	09/12	Point Pleasant, NJ	6 Months
35	Tiara Open Fisherman	2003	\$169,000	05/12	\$154,000	09/12	Jacksonville, FL	4 Months
35	Tiara 3500 Open	2001	\$184,900	08/12	\$172,000	08/12	Muskegon, MI	0
35	Tiara Open	2001	\$159,900	10/11	\$136,000	07/12	Merritt Island, FL	9 Months
35	Tiara 3500	2000	\$95,000	03/11	\$95,000	07/12	Boothbay, ME	16 Months
35	Tiara 35 Open	1999	\$159,000	08/11	\$149,000	07/12	Montague, MI	11 Months
35	Tiara 3500 Express	1995	\$99,000	07/11	\$78,000	07/12	Waukegan, IL	12 Months
35	Tiara 3500 Express	1995	\$129,900	01/12	\$125,000	07/12	La Conner, WA	6 Months
33	Tiara Pursuit 3370 Offshore	2006	\$119,000	09/12	\$115,000	09/12	Oceanport, NJ	0
33	Tiara 3300 Open	1997	\$125,000	01/12	\$95,000	09/12	Irvington, VA	8 Months
33	Tiara 33 Open	1995	\$65,000	08/12	\$62,500	08/12	Quincy, MA	0
33	Tiara 3300 Open	1994	\$59,000	07/10	\$43,000	08/12	Emeryville, CA	25 Months
33	Tiara 3300 Open	1992	\$59,900	04/12	\$55,000	07/12	Sarasota, FL	3 Months
33	Tiara 3300 Open	1989	\$25,000	05/12	\$25,000	08/12	Greenwich, CT	3 Months
33	Tiara 33 Open	1988	\$39,900	07/12	\$35,000	08/12	Holland, MI	1 Month
33	Tiara 3300 Open	1988	\$48,500	12/11	\$40,000	07/12	Kilmarnock, VA	7 Months
33	Tiara 33 FLYBRIDGE	1987	\$39,500	07/12	\$32,000	07/12	Bellmore, NY	0
33	Tiara Flybridge	1986	\$39,900	01/08	\$33,000	07/12	Dana Point, CA	54 Months
32	Tiara 3200 Open	2009	\$239,000	09/10	\$200,000	09/12	Michigan City, IN	24 Months
32	Tiara 3200 Open	2006	\$239,000	07/12	\$160,000	08/12	Siesta Key, FL	1 Month
32	Tiara Open	2006	\$179,000	03/12	\$169,000	07/12	Harbor Springs, MI	4 Months
32	Tiara 3200 Open	2005	\$165,000	02/10	\$150,000	08/12	Harbor Springs, MI	30 Months
32	Tiara 3200 Open	2004	\$164,900	06/12	\$155,000	08/12	Osterville, MA	2 Months
31	Tiara 3100 Open LE	2004	\$134,000	09/10	\$128,000	09/12	Sister Bay, WI	24 Months
31	Tiara 31 Limited Edition	2004	\$139,800	08/11	\$130,000	07/12	Dartmouth, MA	11 Months
31	Tiara 3100 Open	2001	\$83,900	03/12	\$77,000	07/12	St. Augustine, FL	4 Months
31	Tiara 3100 Open	2000	\$109,000	04/12	\$90,000	09/12	Jamesport, NY	5 Months
31	Tiara 3100 Open	2000	\$79,900	06/12	\$72,300	09/12	Warwick, RI	3 Months
31	Tiara 31 Open	1999	\$74,900	02/11	\$68,000	08/12	Marion, MA	18 Months
31	Tiara 3100 Open	1996	\$79,900	09/12	\$79,000	09/12	Charlevoix, MI	0
31	Tiara 3100 Open	1996	\$74,000	10/11	\$68,000	08/12	Holland, MI	10 Months
31	Tiara Open	1996	\$68,900	01/12	\$59,500	08/12	Boca Raton, FL	7 Months
31	Tiara 3100 Open	1994	\$79,900	06/12	\$55,000	08/12	Osterville, MA	2 Months

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