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Island Packet Sold Boat Report - Q3 2012

<u>Length</u>	<u>Make/Model</u>	<u>Year</u>	<u>Original Price</u>	<u>Listing Date</u>	<u>Sold Price</u>	<u>Sold Date</u>	<u>Location</u>	<u>Sales Cycle</u>
44	Island Packet 440	2007	\$370,000	02/12	\$350,000	08/12	Alameda, CA	6 Months
38	Island Packet 380	2001	\$230,152	08/11	\$206,414	08/12	Kent, United Kingdom	12 Months
38	Island Packet 38	1990	\$125,000	12/11	\$96,000	08/12	San Diego, CA	8 Months
38	Island Packet 38	1988	\$129,900	08/11	\$114,900	08/12	Ft. Pierce, FL	12 Months
38	Island Packet 38 Cruising Cutter	1989	\$108,500	06/12	\$99,000	08/12	Palmetto, FL	2 Months
38	Island Packet 380	1999	\$219,000	08/11	\$200,000	09/12	San Diego, CA	13 Months
38	Island Packet 380	1999	\$209,000	06/12	\$195,000	08/12	Houston, TX	2 Months
38	Island Packet Cutter	1987	\$95,000	09/11	\$95,000	08/12	Saint Marys, GA	11 Months
37	Island Packet 37	1996	\$159,900	04/12	\$135,000	07/12	Oriental, NC	3 Months
37	Island Packet 37	1996	\$154,000	01/12	\$145,000	07/12	Wickford Village, RI	6 Months
37	Island Packet 370	2004	\$249,900	01/12	\$224,500	09/12	Kemah, TX	8 Months
35	Island Packet 35	1989	\$89,900	06/12	\$85,000	07/12	Oriental, NC	1 Month
35	Island Packet 350	1999	\$119,900	06/12	\$114,440	09/12	Fort Myers, FL	3 Months
35	Island Packet 350	1998	\$128,500	10/11	\$115,000	08/12	Beaufort, NC	10 Months
35	Island Packet 350	1997	\$98,500	07/11	\$98,500	09/12	Marathon, FL	14 Months
35	Island Packet 350	2003	\$139,500	08/06	\$125,000	07/12	Warwick, RI	71 Months
32	Island Packet 32	1994	\$88,900	03/12	\$75,000	07/12	Rock Hall, MD	4 Months
32	Island Packet 32	1994	\$69,500	04/12	\$58,000	07/12	Rock Hall, MD	3 Months
32	Island Packet 32	1991	\$89,000	01/12	\$80,800	07/12	Plantation Key, FL	6 Months
32	Island Packet 32	1991	\$88,000	05/12	\$73,000	09/12	Seward, AK	4 Months
32	Island Packet 32	1991	\$95,000	07/12	\$89,000	08/12	Kemah, TX	1 Month
32	Island Packet IP-32	1990	\$89,900	06/12	\$82,000	09/12	Merritt Island, FL	3 Months
32	Island Packet IP-32	1990	\$69,900	04/12	\$60,000	09/12	Mazatlan, Mexico	5 Months
31	Island Packet 31	1988	\$59,000	05/12	\$54,000	08/12	Anacortes, WA	3 Months
31	Island Packet 31	1984	\$49,500	05/12	\$40,000	07/12	St. Petersburg, FL	2 Months
31	Island Packet Sloop	1985	\$49,500	04/12	\$40,000	09/12	Dunedin, FL	5 Months
29	Island Packet Cutter	1991	\$49,900	05/11	\$42,750	07/12	Maine	14 Months
29	Island Packet Sloop	1997	\$74,900	03/10	\$65,000	08/12	Beaufort, NC	29 Months
27	Island Packet 27	1988	\$45,000	05/12	\$37,408	07/12	Kemah, TX	2 Months
27	Island Packet 27	1988	\$27,900	06/10	\$26,000	07/12	Maine	25 Months
27	Island Packet Sloop	1987	\$39,900	05/12	\$36,000	08/12	Mobile, AL	3 Months

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