



An American Yachting Family Since 1948

| Cobalt Sold Boat Report - Q3 2012 |                      |             |                       |                     |                   |                  |                    |                    |
|-----------------------------------|----------------------|-------------|-----------------------|---------------------|-------------------|------------------|--------------------|--------------------|
| <u>Length</u>                     | <u>Make/Model</u>    | <u>Year</u> | <u>Original Price</u> | <u>Listing Date</u> | <u>Sold Price</u> | <u>Sold Date</u> | <u>Location</u>    | <u>Sales Cycle</u> |
| 36                                | Cobalt 360           | 2005        | \$141,901             | 10/11               | \$121,716         | 07/12            | Rockport, ON       | 9 Months           |
| 36                                | Cobalt 360           | 2005        | \$115,000             | 07/12               | \$85,000          | 09/12            | St. Petersburg, FL | 2 Months           |
| 34                                | Cobalt 343           | 2006        | \$96,810              | 05/11               | \$96,810          | 08/12            | Trogir, Croatia    | 15 Months          |
| 32                                | Cobalt 323           | 2007        | \$149,900             | 10/11               | \$135,000         | 08/12            | Osage Beach, MO    | 10 Months          |
| 32                                | Cobalt 323           | 2007        | \$146,000             | 05/11               | \$130,000         | 07/12            | Seattle, WA        | 14 Months          |
| 32                                | Cobalt 323           | 2006        | \$169,000             | 04/12               | \$165,000         | 08/12            | Salisbury, MA      | 4 Months           |
| 30                                | Cobalt 302 Bow Rider | 2008        | \$99,900              | 06/12               | \$99,900          | 08/12            | Lake Ozark, MO     | 2 Months           |
| 30                                | Cobalt 302 Bowrider  | 2008        | \$99,500              | 04/12               | \$88,500          | 08/12            | Seattle, WA        | 4 Months           |
| 28                                | Cobalt 282           | 2005        | \$63,900              | 12/11               | \$59,000          | 09/12            | Bellevue, WA       | 9 Months           |
| 27                                | Cobalt 272           | 2007        | \$71,500              | 07/12               | \$68,000          | 08/12            | Bay Harbor, MI     | 1 Month            |
| 27                                | Cobalt 272           | 2007        | \$66,500              | 07/12               | \$57,000          | 08/12            | Bellevue, WA       | 1 Month            |
| 27                                | Cobalt 272           | 2007        | \$47,500              | 08/11               | \$35,000          | 07/12            | Cos Cob, CT        | 11 Months          |
| 27                                | Cobalt 272           | 2006        | \$61,500              | 01/12               | \$50,000          | 08/12            | Bellevue, WA       | 7 Months           |
| 27                                | Cobalt 272           | 1999        | \$19,800              | 01/12               | \$17,000          | 08/12            | Mamaroneck, NY     | 7 Months           |
| 26                                | Cobalt 262           | 2011        | \$89,987              | 05/12               | \$78,000          | 07/12            | Bellevue, WA       | 2 Months           |
| 26                                | Cobalt 262           | 2010        | \$76,157              | 06/12               | \$69,703          | 07/12            | Mallorca, Spain    | 1 Month            |
| 26                                | Cobalt 262 Bow Rider | 2005        | \$39,900              | 06/12               | \$33,000          | 09/12            | Naples, FL         | 3 Months           |
| 26                                | Cobalt 262           | 2002        | \$29,500              | 04/12               | \$24,000          | 07/12            | Marina del Rey, CA | 3 Months           |
| 26                                | Cobalt 262           | 2001        | \$44,995              | 03/12               | \$44,000          | 09/12            | Boulder City, NV   | 6 Months           |
| 25                                | Cobalt A25           | 2010        | \$89,900              | 04/12               | \$85,000          | 09/12            | Mattituck, NY      | 5 Months           |
| 25                                | Cobalt 255           | 2005        | \$47,500              | 03/12               | \$47,000          | 08/12            | Seattle, WA        | 5 Months           |
| 25                                | Cobalt 252 Bowrider  | 1999        | \$29,900              | 07/11               | \$27,900          | 07/12            | Salt Lake City, UT | 12 Months          |
| 25                                | Cobalt 25 LS         | 1998        | \$24,900              | 08/12               | \$24,000          | 08/12            | Austin, TX         | 0                  |
| 25                                | Cobalt 252           | 1998        | \$20,695              | 07/12               | \$18,600          | 08/12            | Bellevue, WA       | 1 Month            |
| 25                                | Cobalt 252 Bowrider  | 1997        | \$19,900              | 05/12               | \$19,900          | 07/12            | Lake Ozark, MO     | 2 Months           |
| 24                                | Cobalt 242           | 2011        | \$95,500              | 06/12               | \$85,000          | 09/12            | Mattituck, NY      | 3 Months           |
| 24                                | Cobalt 242           | 2011        | \$90,000              | 02/11               | \$72,916          | 07/12            | Sister Bay, WI     | 17 Months          |
| 24                                | Cobalt 242           | 2010        | \$57,900              | 06/12               | \$55,000          | 07/12            | Loudon, TN         | 1 Month            |
| 24                                | Cobalt 242           | 2009        | \$49,701              | 04/12               | \$44,100          | 08/12            | BC, Canada         | 4 Months           |
| 24                                | Cobalt 240 Bowrider  | 2002        | \$32,900              | 05/12               | \$32,900          | 07/12            | Salt Lake City, UT | 2 Months           |
| 24                                | Cobalt 240SD         | 2002        | \$30,950              | 07/12               | \$28,000          | 09/12            | Knoxville, TN      | 2 Months           |
| 23                                | Cobalt 232           | 2007        | \$39,900              | 05/12               | \$37,000          | 07/12            | Mobile, AL         | 2 Months           |
| 23                                | Cobalt 232           | 2006        | \$49,900              | 08/12               | \$43,000          | 08/12            | Cincinnati, OH     | 0                  |
| 22                                | Cobalt 220           | 2005        | \$32,205              | 04/11               | \$28,398          | 08/12            | Mallorca, Spain    | 16 Months          |
| 22                                | Cobalt 220           | 2004        | \$29,900              | 07/12               | \$29,000          | 07/12            | MI, United States  | 0                  |
| 22                                | Cobalt 220 BR        | 2004        | \$39,500              | 03/12               | \$39,500          | 08/12            | Perris, CA         | 5 Months           |
| 22                                | Cobalt 220           | 1998        | \$17,500              | 10/11               | \$17,500          | 07/12            | Perris, CA         | 9 Months           |
| 21                                | Cobalt 212           | 2008        | \$49,050              | 08/11               | \$49,050          | 08/12            | Mallorca, Spain    | 12 Months          |
| 21                                | Cobalt 21 BR         | 1987        | \$6,500               | 10/11               | \$6,000           | 07/12            | Central Falls, RI  | 9 Months           |
| 21                                | Cobalt Cuddy         | 1985        | \$1,500               | 08/11               | \$1,500           | 07/12            | Salt Lake City, UT | 11 Months          |

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