



An American Yachting Family Since 1948

### Beneteau Sold Boats Report - 2nd Quarter 2011

	Make / Model	Year	Original Price	Listing Date	Sold Price	Sold Date	Location	Sales Cycle
57	Beneteau Center Cockpit	2004	\$640,000	(08/09)	\$640,000	(05/11)	Annapolis, MD	21 Months
57	Beneteau Oceanis 57	2004	\$611,618	(01/10)	\$611,618	(06/11)	Portugal	17 Months
57	Beneteau 57	2003	\$484,000	(09/10)	\$412,500	(06/11)	St. Martin	9 months
52	Beneteau Swift Trawler 52	2009	\$913,829	(08/10)	\$913,829	(06/11)	Hertzelia, Israel	10 Months
52	Beneteau Swift Trawler 52	2008	\$1,050,543	(01/11)	\$906,633	(06/11)	Port Grimaud, France	5 Months
52	Beneteau Oceanis 523	2005	\$475,805	(04/10)	\$423,880	(06/11)	Sydney, Australia	14 Months
50	Beneteau Oceanis 50	2008	\$297,894	(03/11)	\$270,551	(06/11)	Turkey	3 Months
50	Beneteau Oceanis 50	2007	\$366,858	(05/11)	\$287,820	(06/11)	Stavoren, Netherlands	1 Month
50	Beneteau Oceanis 50	2006	\$323,798	(12/10)	\$323,798	(06/11)	Spain	6 Months
50	Beneteau Oceanis 50	2006	\$286,381	(02/11)	\$280,625	(04/11)	East Coast, Ireland	2 Months
50	Beneteau Cyclades 50	2006	\$240,000	(06/08)	\$180,000	(06/11)	Roadtown, BVI	34 Months
50	Beneteau Oceanis 50	2003	\$280,350	(07/10)	\$248,964	(05/11)	Lefkas, Greece	10 Months
50	Beneteau Oceanis	2001	\$237,452	(12/07)	\$237,452	(05/11)	Israel	41 Months
50	Beneteau Oceanis	1998	\$129,900	(10/10)	\$105,000	(05/11)	St. Vincent	7 Months
50	Beneteau 50 Celebration	2004	\$240,220	(07/10)	\$216,270	(06/11)	Villamoura, Portugal	11 Months
49	Beneteau 49	2008	\$349,000	(03/10)	\$328,000	(04/11)	San Diego, CA	13 Months
47	Beneteau 473	2007	\$270,000	(02/11)	\$265,000	(04/11)	Tortola, BVI	2 Months
47	Beneteau 473	2007	\$270,000	(02/11)	\$225,000	(05/11)	Tortola, BVI	3 Months
47	Beneteau Oceanis 473	2006	\$316,602	(12/09)	\$208,670	(06/11)	Malta	15 Months
47	Beneteau 473	2006	\$297,000	(02/11)	\$298,000	(04/11)	San Diego, CA	2 Months
47	Beneteau 473	2005	\$262,500	(07/10)	\$222,500	(04/11)	Portsmouth, RI	14 Months
47	Beneteau 473	2005	\$235,000	(05/11)	\$209,000	(05/11)	Mystic, CT	0 Months
47	Beneteau Oceanis 473	2005	\$165,000	(05/10)	\$150,000	(05/11)	Tortola, BVI	12 Months
47	Beneteau Oceanis 473	2005	\$160,000	(02/10)	\$147,500	(06/11)	Tortola, BVI	16 Months
47	Beneteau First 47.7	2004	\$249,900	(01/09)	\$220,000	(05/11)	Annapolis, MD	28 Months
47	Beneteau 473	2003	\$239,000	(06/10)	\$222,500	(04/11)	Annapolis, MD	10 Months
47	Beneteau Oceanis 473	2003	\$228,000	(10/10)	\$200,000	(04/11)	St. Clair Shores, MI	6 Months
47	Beneteau 473	2003	\$209,900	(01/10)	\$196,000	(05/11)	Narragansett Bay, RI	16 Months
47	Beneteau First 47.7	2002	\$187,083	(10/10)	\$172,692	(05/11)	Croatia	7 Months
47	Beneteau 473	2001	\$229,900	(09/10)	\$195,000	(06/11)	Annapolis, MD	9 Months
47	Beneteau First 47.7	2001	\$199,000	(02/11)	\$196,000	(05/11)	Lisbon, Portugal	3 Months
46	Beneteau Oceanis 46	2008	\$264,250	(04/11)	\$254,718	(06/11)	Conway, UK	2 Months
46	Beneteau Oceanis 46	2008	\$240,220	(09/09)	\$221,076	(04/11)	Gosport, UK	19 Months
46	Beneteau 46	2008	\$235,000	(01/07)	\$235,000	(06/11)	Kemah, TX	53 Months
46	Beneteau 46 3 Cabin	2008	\$229,000	(01/11)	\$200,000	(04/11)	Long Beach, CA	3 Months
46	Beneteau Oceanis 46	2007	\$286,381	(07/10)	\$266,234	(05/11)	Stavoren, Netherlands	10 Months
46	Beneteau 461	2001	\$169,000	(11/10)	\$155,000	(06/11)	Portsmouth, RI	7 Months
46	Beneteau 461	2000	\$199,900	(04/10)	\$188,500	(06/11)	Greenport, NY	14 Months
46	Beneteau 461 Oceanis	1998	\$172,000	(09/09)	\$140,000	(06/11)	Portsmouth, RI	21 Months
46	Beneteau Oceanis 461	1997	\$172,692	(03/11)	\$158,301	(06/11)	Marin, Martinique	3 Months
46	Beneteau Oceanis 461	1997	\$139,999	(04/10)	\$125,000	(06/11)	New Bern, NC	14 Months
45	Beneteau Antares	2005	\$399,000	(04/07)	\$350,000	(05/11)	Jacksonville, FL	49 Months
44	Beneteau First 44.7	2005	\$194,900	(01/10)	\$185,000	(04/11)	Macatawa, MI	15 Months
44	Beneteau Oceanis 44 CC	1996	\$179,000	(03/11)	\$171,000	(05/11)	Kemah, TX	2 Months
43	Beneteau 43	2010	\$219,000	(12/09)	\$209,900	(05/11)	Marina del Rey, CA	17 Months
43	Beneteau 43	2008	\$219,000	(03/11)	\$209,000	(04/11)	Newport Beach, CA	1 Month
43	Beneteau Cyclades 43	2006	\$145,000	(12/09)	\$110,000	(06/11)	Marigot Bay, St. Lucia	18 Months
43	Beneteau Cyclades 43	2006	\$130,000	(06/10)	\$119,000	(04/11)	Tortola, BVI	10 Months
43	Beneteau Cyclades 43.3	2005	\$118,726	(12/09)	\$107,933	(05/11)	Lefkas, Greece	17 Months
43	Beneteau Cyclades 43.3	2004	\$122,324	(03/10)	\$108,220	(04/11)	British Virgin Islands	13 Months

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43	Beneteau Oceanis 43	2008	\$219,900	(04/10)	\$209,000	(05/11)	Marina del Rey, CA	13 Months
43	Beneteau Oceanis 43	2008	\$213,066	(05/10)	\$195,444	(04/11)	Ardrossan, UK	11 Months
43	Beneteau Oceanis 43	2007	\$243,208	(10/10)	\$223,061	(05/11)	Stavoren, Netherlands	7 Months
42	Beneteau Swift Trawler 42	2008	\$400,420	(10/10)	\$400,420	(04/11)	Brighton, UK	6 Months
42	Beneteau 423	2008	\$219,900	(09/10)	\$210,000	(06/11)	Vermilion, OH	9 Months
42	Beneteau 423	2007	199,500v	(09/10)	\$187,000	(05/11)	Mentor, OH	8 Months
42	Beneteau 423	2007	\$204,900	(01/11)	\$199,000	(06/11)	Chicago, IL	5 Months
42	Beneteau 423	2007	\$195,000	(11/10)	\$178,000	(04/11)	Charleston, SC	5 Months
42	Beneteau 423	2007	\$195,000	(05/11)	\$189,000	(06/11)	Charleston, SC	1 Month
42	Beneteau Swift Trawler	2006	\$350,000	(06/09)	\$300,000	(05/11)	League City, TX	23 Months
42	Beneteau Flyer	2006	\$280,270	(11/09)	\$264,330	(05/11)	Southampton, UK	18 Months
42	Beneteau 423	2006	\$209,000	(10/10)	\$199,000	(04/11)	San Diego, CA	6 Months
42	Beneteau 423	2006	\$125,000	(09/10)	\$100,000	(06/11)	Tortola, BVI	9 Months
42	Beneteau 423	2005	\$230,320	(03/11)	\$209,941	(06/11)	BC, Canada	3 Months
42	Beneteau Oceanis 423	2005	\$209,821	(02/11)	\$201,343	(05/11)	New Zealand	3 Months
42	Beneteau 423	2005	\$196,000	(09/09)	\$190,000	(04/11)	Buffalo, NY	19 Months
42	Beneteau 423	2005	\$193,555	(08/10)	\$174,097	(06/11)	ON, Canada	10 Months
42	Beneteau Oceanis 423	2005	\$179,888	(06/09)	\$165,497	(05/11)	France	23 Months
42	Beneteau 423	2004	\$159,500	(11/10)	\$151,000	(04/11)	Mystic, CT	5 Months
42	Beneteau 423	2004	\$149,000	(01/11)	\$125,000	(04/11)	Harpwell, ME	3 Months
42	Beneteau First 42s7	1997	\$129,519	(07/10)	\$122,324	(04/11)	Stavoren, Netherlands	9 Months
41	Beneteau Oceanis 411	2003	\$144,100	(03/11)	\$139,374	(04/11)	Argyll & Bute, UK	1 Month
41	Beneteau Flyer	2006	\$274,900	(05/11)	\$246,000	(06/11)	St. Petersburg, FL	1 Month
41	Beneteau Oceanis 411	2004	\$171,253	(01/11)	\$171,253	(04/11)	France	3 Months
41	Beneteau Oceanis 411	2002	\$125,202	(01/11)	\$125,202	(05/11)	France	4 Months
41	Beneteau 411	2001	\$139,900	(11/10)	\$130,000	(04/11)	Jacksonville, FL	5 Months
41	Beneteau 411	2001	\$129,950	(11/10)	\$115,000	(04/11)	Racine, WI	5 Months
41	Beneteau Oceanis 411 Clipper	2001	\$128,080	(03/08)	\$122,324	(05/11)	Lisbon, Portugal	38 Months
41	Beneteau 411	2000	\$134,400	(05/10)	\$127,000	(05/11)	La Cruz, Mexico	12 Months
41	Beneteau 411	2000	\$134,400	(12/10)	\$127,000	(05/11)	La Cruz, CA	5 Months
41	Beneteau Oceanis 411	1999	\$144,900	(10/10)	\$125,000	(06/11)	San Diego, CA	8 Months
41	Beneteau 411	1999	\$79,950	(07/08)	\$63,000	(04/11)	Tortola, BVI	33 Months
41	Beneteau Oceanis 411	1998	\$69,900	(06/10)	\$63,500	(05/11)	Virgin Gorda, BVI	11 Months
40	Beneteau Oceanis 40	2011	\$187,434	(05/08)	\$187,434	(06/11)	Ardrossan, UK	37 Months
40	Beneteau 40	2010	\$219,000	(08/09)	\$203,000	(06/11)	Pt. Richmond, CA	22 Months
40	Beneteau 40	2009	\$256,025	(05/10)	\$235,543	(04/11)	BC, Canada	11 Months
40	Beneteau 40	2009	\$194,000	(04/11)	\$185,000	(06/11)	Pt. Richmond, CA	2 Months
40	Beneteau Oceanis 40	2008	\$194,279	(09/10)	\$187,083	(05/11)	Spain	8 Months
40	Beneteau Oceanis 40	2008	\$194,279	(10/10)	\$194,279	(05/11)	Mallorca, Spain	7 Months
40	Beneteau 40	2008	\$193,555	(09/10)	\$189,459	(05/11)	ON, Canada	8 Months
40	Beneteau 40	2008	\$189,900	(04/11)	\$154,900	(06/11)	Portland, OR	2 Months
40	Beneteau Sloop	2008	\$189,000	(03/10)	\$175,000	(04/11)	Marina del Rey, CA	13 Months
40	Beneteau Oceanis 40	2008	\$160,120	(11/10)	\$149,787	(06/11)	Mallorca, Spain	7 Months
40	Beneteau Oceanis 40	2008	\$142,471	(02/11)	\$136,715	(04/11)	Spain	2 Months
40	Beneteau Oceanis 40	2008	\$136,715	(10/10)	\$129,519	(05/11)	Trogir, Croatia	7 Months
40	Beneteau First 40.7	2005	\$136,715	(01/11)	\$129,519	(04/11)	Croatia	3 Months
40	Beneteau First 40.7	2003	\$139,500	(11/09)	\$110,000	(05/11)	Sausalito, CA	18 Months
40	Beneteau First 40.7	2001	\$135,000	(03/11)	\$125,000	(06/11)	Sausalito, CA	3 Months
40	Beneteau First 40.7	2001	\$128,080	(10/10)	\$115,128	(04/11)	Hyerres, France	6 Months
40	Beneteau Oceanis 400	1997	\$109,000	(09/10)	\$93,750	(04/11)	Mamaroneck, NY	7 Months

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40	Beneteau Oceanis 40CC	1996	\$130,563	(06/10)	\$120,150	(04/11)	Ardrossan, UK	10 Months
40	Beneteau Oceanis 40CC	1996	\$128,013	(08/09)	\$117,772	(04/11)	ON, Canada	20 Months
40	Beneteau Oceanis 400	1996	\$99,500	(06/10)	\$96,500	(04/11)	Bristol, RI	10 Months
40	Beneteau Oceanis 400	1996	\$99,298	(03/10)	\$86,346	(04/11)	Medemblik, Netherlands	13 Months
39	Beneteau Flyer	2007	\$286,381	(06/08)	\$286,381	(04/11)	Mallorca, Spain	34 Months
39	Beneteau Cyclades 39.3	2007	\$151,106	(07/07)	\$151,106	(05/11)	Mallorca, Spain	46 Months
39	Beneteau Flyer	2006	\$280,270	(10/10)	\$256,320	(05/11)	Southampton, UK	7 Months
39	Beneteau Oceanis 393	2006	\$110,000	(02/11)	\$100,000	(05/11)	Tortola, BVI	3 Months
39	Beneteau Oceanis 393	2006	\$109,000	(12/09)	\$97,000	(04/11)	Rodney Bay, St. Lucia	16 Months
39	Beneteau Cyclades 39	2005	\$88,110	(05/10)	\$79,151	(05/11)	Primosten, Croatia	12 Months
39	Beneteau Oceanis 393	2004	\$143,190	(12/10)	\$138,154	(05/11)	Atlantique, France	5 Months
39	Beneteau Oceanis 393	2004	\$95,000	(05/10)	\$90,000	(04/11)	Tortola, BVI	11 Months
39	Beneteau 393	2003	\$149,900	(07/10)	\$145,000	(06/11)	Warwick, RI	11 Months
39	Beneteau Oceanis 393	2003	\$144,100	(03/11)	\$136,170	(05/11)	Swanwick, UK	2 Months
39	Beneteau 393	2002	\$129,900	(11/08)	\$126,000	(04/11)	Buffalo, NY	30 Months
39	Beneteau Oceanis 393	2001	\$132,397	(04/10)	\$129,519	(06/11)	Lisbon, Portugal	14 Months
38	Beneteau Flyer Gran Turismo	2011	\$339,556	(03/11)	\$323,798	(06/11)	Brittany, France	3 Months
38	Beneteau Oceanis 381	1999	\$128,080	(12/10)	\$119,445	(05/11)	Stavoren, Netherlands	5 Months
38	Beneteau 381	1999	\$112,651	(09/10)	\$101,386	(05/11)	ON, Canada	8 Months
38	Beneteau Oceanis 381	1998	\$125,058	(08/10)	\$105,054	(05/11)	Mallorca, Spain	9 Months
38	Beneteau Oceanis 381	1998	\$91,314	(01/11)	\$88,110	(04/11)	Devon, UK	3 Months
37	Beneteau Monte Carlo 37	2010	\$237,200	(03/11)	\$237,200	(04/11)	Hong Kong, Hong Kong	1 Month
37	Beneteau Monte Carlo 37 HT	2009	\$341,067	(06/10)	\$330,993	(06/11)	Brittany, France	12 Months
37	Beneteau 37	2008	\$149,999	(01/11)	\$142,500	(05/11)	Seabrook, TX	4 Months
37	Beneteau Monte Carlo 37	2007	\$240,220	(01/10)	\$240,220	(04/11)	Southampton, UK	15 Months
37	Beneteau 373	2006	\$155,000	(05/10)	\$137,500	(05/11)	Seward, AK	12 Months
37	Beneteau 373	2005	\$149,900	(03/11)	\$130,000	(05/11)	Annapolis, MD	2 Months
37	Beneteau 373	2005	\$137,500	(07/10)	\$127,500	(06/11)	Portland, OR	11 Months
37	Beneteau 373	2005	\$129,900	(06/11)	\$120,000	(06/11)	League City, TX	0 Months
37	Beneteau 373	2005	\$124,900	(03/11)	\$118,000	(05/11)	Chicago, IL	2 Months
37	Beneteau Oceanis 373	2005	\$119,000	(05/10)	\$105,000	(05/11)	Ft. Myers Beach, FL	12 Months
36	Beneteau First 36.7	2006	\$139,000	(12/10)	\$120,000	(06/11)	Jamestown, RI	6 Months
36	Beneteau First 36.7	2006	\$132,958	(12/10)	\$123,354	(05/11)	Ardrossan, UK	5 Months
36	Beneteau First 36.7	2005	\$125,000	(12/10)	\$110,000	(04/11)	Oak Harbor, WA	4 Months
36	Beneteau 361	2004	\$102,900	(12/10)	\$92,500	(06/11)	Chicago, IL	6 Months
36	Beneteau First 36.7	2003	\$119,000	(09/10)	\$97,000	(06/11)	Monroe, MI	9 Months
36	Beneteau 36.7	2003	\$109,900	(01/11)	\$95,000	(06/11)	Cleveland, OH	5 Months
36	Beneteau First 36.7	2003	\$99,900	(07/09)	\$90,000	(05/11)	Sandusky, OH	22 Months
36	Beneteau Oceanis 361	2003	\$89,826	(04/10)	\$85,479	(05/11)	Croatia	13 Months
36	Beneteau 361	2002	\$119,900	(04/11)	\$110,000	(06/11)	Old Saybrook, CT	2 Months
36	Beneteau First 36.7	2002	\$113,689	(04/11)	\$107,933	(05/11)	Dunkerque, France	1 Month
36	Beneteau 361	2002	\$109,900	(02/11)	\$109,000	(05/11)	Marathon, FL	3 Months
36	Beneteau First 36.7	2002	\$109,000	(12/10)	\$97,500	(06/11)	Annapolis, MD	6 Months
36	Beneteau 361	2002	\$99,500	(10/10)	\$88,000	(05/11)	Sausalito, CA	7 Months
36	Beneteau 361	2001	\$112,139	(03/11)	\$97,290	(06/11)	BC, Canada	3 Months
36	Beneteau 36 CC	2001	\$109,000	(07/10)	\$95,000	(05/11)	San Diego, CA	10 Months
36	Beneteau Oceanis 361	2001	\$99,486	(09/10)	\$96,193	(05/11)	Plymouth, UK	7 Months
36	Beneteau Oceanis 361	2001	\$93,333	(05/11)	\$95,000	(05/11)	Thailand	0 Months
36	Beneteau Center Cockpit	2001	\$64,900	(05/11)	\$36,900	(06/11)	Warwick, RI	1 Month
36	Beneteau 361	2000	\$100,000	(01/11)	\$93,000	(04/11)	San Diego, CA	3 Months
36	Beneteau Oceanis 361	2000	\$98,763	(08/10)	\$94,748	(04/11)	North Ayrshire, UK	8 Months
36	Beneteau Oceanis 361	2000	\$94,740	(06/10)	\$92,339	(05/11)	Hartlepool, UK	11 Months
36	Beneteau Oceanis 361	2000	\$88,695	(11/10)	\$85,000	(04/11)	Kemah, TX	5 Months

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36	Beneteau Oceanis 361	2000	\$84,030	(02/11)	\$84,030	(05/11)	Croatia	3 Months
36	Beneteau 36 Center Cockpit	1999	\$114,900	(02/11)	\$99,000	(05/11)	San Diego, CA	3 Months
36	Beneteau 36 Center Cockpit	1998	\$119,000	(02/11)	\$101,000	(05/11)	Cocoa Beach, FL	3 Months
36	Beneteau Oceanis 36CC	1998	\$105,038	(07/10)	\$79,684	(05/11)	Stavoren, Netherlands	10 Months
36	Beneteau Oceanis 36 CC	1998	\$101,283	(01/11)	\$92,169	(06/11)	BC, Canada	5 Months
36	Beneteau Oceanis 36CC	1998	\$100,369	(11/10)	\$96,354	(05/11)	Suffolk, UK	6 Months
35	Beneteau Oceanis 352	1999	\$86,500	(03/11)	\$80,000	(04/11)	Cortez, FL	1 Month
35	Beneteau 352 Oceanis	1998	\$79,900	(10/10)	\$65,500	(05/11)	Salem, MA	7 Months
35	Beneteau Oceanis 351	1998	\$46,571	(09/10)	\$40,566	(04/11)	Ionian, Greece	7 Months
35	Beneteau 352	1997	\$87,855	(06/11)	\$81,749	(06/11)	BC, Canada	0 Months
35	Beneteau - 351 Oceanis	1996	\$69,900	(05/10)	\$62,000	(04/11)	Punta Gorda, FL	11 Months
35	Beneteau 351	1996	\$67,900	(01/11)	\$50,000	(04/11)	Miami, FL	3 Months
34	Beneteau 343	2006	\$104,900	(09/10)	\$80,000	(05/11)	Annapolis, MD	8 Months
34	Beneteau Swift Trawler 34	2011	\$328,115	(03/11)	\$328,115	(05/11)	Lorient, France	2 Months
34	Beneteau Swift Trawler 34	2010	\$311,492	(03/11)	\$297,004	(06/11)	Brittany, France	3 Months
34	Beneteau Oceanis 34	2010	\$144,531	(02/11)	\$139,713	(04/11)	Cumbria, UK	2 Months
34	Beneteau 343	2008	\$129,900	(09/10)	\$112,000	(05/11)	Annapolis, MD	8 Months
34	Beneteau 343	2008	\$125,000	(01/11)	\$105,000	(06/11)	Charleston, SC	5 Months
34	Beneteau Oceanis 343	2008	\$120,362	(04/10)	\$115,625	(06/11)	Eastbourne, UK	14 Months
34	Beneteau 343	2008	\$115,900	(11/10)	\$105,000	(05/11)	Miami, FL	6 Months
34	Beneteau Oceanis 343	2007	\$127,669	(12/10)	\$120,443	(06/11)	Windermere, UK	6 Months
34	Beneteau 343	2007	\$125,000	(05/11)	\$115,000	(05/11)	West Haverstraw, NY	0 Months
34	Beneteau Oceanis 343	2007	\$120,362	(05/11)	\$110,807	(06/11)	Conway, UK	1 Month
34	Beneteau 343	2007	\$99,900	(07/10)	\$96,000	(05/11)	Charleston, SC	10 Months
34	Beneteau First 34.7	2007	\$84,030	(05/10)	\$79,684	(06/11)	Croatia	11 Months
34	Beneteau 343	2006	\$134,900	(09/10)	\$116,000	(04/11)	Rose Haven, MD	7 Months
34	Beneteau First	2006	\$119,000	(12/08)	\$108,000	(04/11)	Annapolis, MD	28 Months
34	Beneteau 343	2006	\$119,000	(11/10)	\$110,000	(05/11)	West Haverstraw, NY	6 Months
34	Beneteau 343	2006	\$114,900	(09/10)	\$105,750	(05/11)	Stamford, CT	8 Months
34	Beneteau 343	2006	\$104,000	(05/10)	\$99,000	(05/11)	Chicago, IL	12 Months
34	Beneteau Oceanis 343	2005	\$82,704	(02/11)	\$75,338	(05/11)	Orhaniye, Turkey	3 Months
34	Beneteau Oceanis 343	2005	\$82,704	(02/11)	\$72,440	(05/11)	Fethiye, Turkey	3 Months
34	Beneteau Oceanis 343	2005	\$79,684	(01/11)	\$75,338	(04/11)	Orhaniye, Turkey	3 Months
34	Beneteau Oceanis 343	2005	\$70,000	(03/10)	\$57,000	(06/11)	Tortola, BVI	15 Months

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