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### Beneteau Sold Boat Report - Q1 2012

Length	Make/Model	Year	Original Price	Listing Date	Sold Price	Sold Date	Location	Sales Cycle
54	Beneteau Oceanis 54	2009	\$446,823	(12/10)	\$426,816	(02/12)	Montenegro	14 Months
50	Beneteau 50	2001	\$180,063	(08/11)	\$166,725	(02/12)	Spain	6 Months
51	Beneteau Idylle	1987	\$99,000	(02/10)	\$75,000	(02/12)	VA, USA	24 Months
50	Beneteau	1997	\$186,732	(06/09)	\$186,732	(01/12)	Italy	31 Months
50	Beneteau	2004	\$198,736	(01/11)	\$198,736	(01/12)	Croatia	12 Months
50	Beneteau 50	2003	\$154,721	(08/10)	\$146,718	(02/12)	Croatia	17 Months
50	Beneteau 50	2002	\$150,000	(08/10)	\$136,000	(01/12)	British Virgin Islands	17 Months
50	Beneteau 50	2001	\$159,000	(08/08)	\$125,000	(01/12)	FL, USA	41 Months
47	Beneteau 473	2006	\$300,105	(03/11)	\$266,760	(03/12)	Spain	12 Months
50	Beneteau Cyclades 50	2007	\$190,000	(04/11)	\$180,000	(03/12)	British Virgin Islands	11 Months
50	Beneteau Cyclades 50.5	2007	\$198,000	(08/11)	\$163,000	(01/12)	British Virgin Islands	5 Months
50	Beneteau Oceanis 50	2007	\$216,076	(10/10)	\$213,408	(01/12)	Turkey	15 Months
50	Beneteau Oceanis 500	1991	\$132,046	(10/11)	\$126,711	(01/12)	Portugal	3 Months
50	Beneteau Oceanis 500	1990	\$209,900	(01/09)	\$182,000	(01/12)	FL, USA	36 Months
49	Bertram	2008	\$249,500	(01/12)	\$248,000	(03/12)	CA, USA	2 Months
47	Beneteau 473	2005	\$224,900	(08/11)	\$205,000	(03/12)	RI, USA	7 Months
47	Beneteau 473	2003	\$178,500	(10/10)	\$167,000	(01/12)	CA, USA	15 Months
47	Beneteau 473	2001	\$208,167	(04/11)	\$189,585	(03/12)	Devon, UK	11 Months
46	Beneteau Oceanis 46	2008	\$252,088	(08/10)	\$226,746	(01/12)	Portugal	17 Months
47	Beneteau Oceanis 473	2006	\$150,000	(10/11)	\$142,000	(01/12)	British Virgin Islands	3 Months
46	Beneteau 46	2008	\$279,000	(12/11)	\$270,000	(03/12)	CA, USA	3 Months
46	Beneteau 461	1999	\$179,000	(02/11)	\$177,000	(03/12)	CA, USA	13 Months
46	Beneteau Antares 46	2004	\$248,295	(09/10)	\$232,276	(01/12)	Hampshire, UK	16 Months
45	Beneteau 45	2008	\$265,426	(06/11)	\$240,084	(02/12)	Spain	8 Months
46	Beneteau Oceanis 46	2010	\$278,764	(10/11)	\$217,854	(02/12)	Netherlands	4 Months
46	Beneteau Oceanis 46	2007	\$256,304	(11/11)	\$265,915	(02/12)	Lancashire, UK	3 Months
46	Beneteau Oceanis 461	2000	\$120,042	(06/11)	\$106,704	(02/12)	Martinique, FR	8 Months
46	Beneteau Oceanis 461	1998	\$134,560	(10/10)	\$134,560	(03/12)	UK	17 Months
46	Beneteau Oceanis 461	1997	\$159,000	(01/12)	\$158,000	(03/12)	British Virgin Islands	2 Months
46	Beneteau Oceanis 461	1996	\$149,000	(08/10)	\$125,000	(02/12)	ME, USA	18 Months
45	Beneteau M-445	1993	\$105,000	(02/11)	\$95,000	(03/12)	CA, USA	13 Months
44	Beneteau Oceanis 440	1995	\$75,935	(05/11)	\$75,935	(02/12)	Greece	9 Months
44	Beneteau	1995	\$126,559	(08/10)	\$125,227	(02/12)	Spain	18 Months
44	Beneteau First 44.7	2005	\$199,900	(09/10)	\$177,500	(02/12)	MA, USA	17 Months
44	Beneteau Idylle 44	1985	\$89,000	(02/12)	\$75,000	(03/12)	CA, USA	1 Month
43	Beneteau 432	1987	\$70,000	(05/11)	\$61,800	(03/12)	HI, USA	10 Months
43	Beneteau Cyclades 43	2006	\$105,000	(04/10)	\$100,000	(01/12)	British Virgin Islands	21 Months
43	Beneteau Cyclades 43	2005	\$102,579	(06/10)	\$86,593	(03/12)	Croatia	21 Months
43	Beneteau Cyclades 43	2005	\$99,206	(04/10)	\$96,006	(01/12)	Greece	21 Months
42	Beneteau First 42s7	1996	\$134,408	(04/11)	\$112,007	(02/12)	Suffolk, UK	10 Months
42	Beneteau Oceanis 42 CC	2005	\$179,847	(12/11)	\$179,847	(01/12)	Croatia	1 Month
42	Beneteau Oceanis 42 CC	2002	\$185,176	(12/10)	\$193,169	(03/12)	Germany	15 Months
43	Beneteau Oceanis 430	1991	\$90,590	(02/11)	\$73,271	(01/12)	France	11 Months
44	Bertram26	1996	\$169,189	(07/11)	\$149,206	(02/12)	Martinique, FR	7 Months
42	Beneteau 42 S7	1995	\$135,000	(09/11)	\$121,000	(02/12)	WA, USA	5 Months
42	Beneteau 423	2004	\$196,872	(05/11)	\$188,795	(01/12)	ON, Can	8 Months
42	Beneteau 423	2004	\$199,000	(11/11)	\$185,000	(02/12)	CA, USA	3 Months
42	Beneteau 42S7	1994	\$89,500	(02/08)	\$65,000	(03/12)	NY, USA	49 Months

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41	Beneteau Clipper 411	2002	\$179,847	(04/11)	\$146,542	(01/12)	Malta	9 Months
41	Beneteau Oceanis 411	2000	\$99,915	(01/12)	\$91,922	(03/12)	Turkey	2 Months
41	Beneteau Oceanis 411 Clipper	2002	\$77,268	(05/11)	\$75,935	(03/12)	Greece	10 Months
42	Beneteau OCEANIS 423	2006	\$120,000	(05/11)	\$105,000	(03/12)	British Virgin Islands	10 Months
42	Beneteau OCEANIS 423	2006	\$118,000	(07/10)	\$105,000	(03/12)	British Virgin Islands	20 Months
43	Beneteau Oceanis 43	2010	\$223,364	(09/11)	\$223,364	(02/12)	Turkey	5 Months
41	Beneteau 411	2002	\$149,000	(07/11)	\$122,000	(01/12)	MS, USA	6 Months
41	Beneteau 411	2000	\$110,000	(07/11)	\$95,000	(02/12)	British Virgin Islands	7 Months
41	Beneteau 411	1999	\$135,000	(11/11)	\$119,000	(03/12)	VA, USA	4 Months
41	Beneteau 411	1999	\$99,000	(07/11)	\$80,000	(03/12)	CA, USA	8 Months
40	Beneteau Oceanis 40 CC	2001	\$131,888	(07/11)	\$119,898	(02/12)	France	5 Months
40	Beneteau Oceanis 40 CC	1997	\$171,854	(12/11)	\$159,864	(01/12)	Germany	1 Month
41	Beneteau Oceanis 411	2002	\$101,247	(07/10)	\$101,247	(01/12)	Croatia	18 Months
41	Beneteau Oceanis 411	2001	\$75,000	(05/11)	\$62,500	(01/12)	British Virgin Islands	8 Months
43	Beneteau Oceanis 430	1988	\$65,278	(02/11)	\$65,278	(03/12)	Croatia	13 Months
41	Beneteau 411	2000	\$159,000	(03/10)	\$139,500	(03/12)	FL, USA	24 Months
40	Beneteau 40	2010	\$218,000	(06/11)	\$195,000	(01/12)	TX, USA	7 Months
40	Beneteau 40	2008	\$199,500	(12/10)	\$190,000	(01/12)	MD, USA	13 Months
40	Beneteau 40.7	2008	\$195,000	(02/12)	\$165,000	(03/12)	HI, USA	1 Month
40	Beneteau First 40.7	2008	\$185,176	(08/10)	\$153,203	(03/12)	France	19 Months
40	Beneteau First 40.7	2006	\$159,210	(10/11)	\$159,210	(03/12)	Hampshire, UK	5 Months
40	Beneteau Oceanis 40	2010	\$211,820	(10/11)	\$198,498	(03/12)	France	5 Months
40	Beneteau Oceanis 40 CC	2001	\$97,000	(01/11)	\$102,000	(01/12)	VA, USA	12 Months
40	Beneteau Oceanis 400	1996	\$89,900	(11/11)	\$82,500	(01/12)	FL, USA	2 Months
40	Beneteau Oceanis 400	1995	\$99,000	(02/12)	\$76,500	(03/12)	CA, USA	1 Month
40	Beneteau Oceanis 400	1994	\$111,056	(09/11)	\$100,960	(02/12)	NS, Can	5 Months
40	Beneteau Oceanis 400	1993	\$94,398	(09/11)	\$78,749	(01/12)	BC, Can	4 Months
40	Beneteau Oceanis 400	1993	\$89,000	(07/11)	\$81,000	(01/12)	CA, USA	6 Months
40	Beneteau Oceanis 400	1994	\$99,500	(11/11)	\$86,500	(02/12)	WA, USA	3 Months
40	Beneteau 40	2009	\$189,900	(04/08)	\$189,900	(01/12)	MN, USA	45 Months
39	Beneteau 390	1992	\$67,900	(08/11)	\$63,000	(02/12)	MD, USA	6 Months
39	Beneteau 390	1991	\$44,900	(01/12)	\$35,000	(02/12)	FL, USA	1 Month
39	Beneteau 393	2006	\$163,900	(09/11)	\$146,000	(01/12)	MD, USA	4 Months
39	Beneteau 393	2004	\$110,000	(11/10)	\$92,500	(01/12)	Mexico	14 Months
39	Beneteau 393	2002	\$117,500	(08/11)	\$101,000	(03/12)	FL, USA	7 Months
39	Beneteau Cyclades 39	2005	\$82,596	(11/11)	\$73,271	(03/12)	Greece	4 Months
39	Beneteau Cyclades 39	2005	\$79,932	(09/10)	\$79,932	(03/12)	Croatia	18 Months
38	Beneteau Oceanis 381	1999	\$86,593	(01/10)	\$69,274	(02/12)	Martinique (FR)	25 Months
39	Beneteau Oceanis 393	2006	\$110,000	(05/11)	\$95,000	(03/12)	St. Vincent & the Grenadine	10 Months
39	Beneteau Oceanis 393	2006	\$96,500	(03/11)	\$90,000	(03/12)	British Virgin Islands	12 Months
39	Beneteau Oceanis 393	2006	\$79,266	(05/11)	\$79,266	(03/12)	Croatia	10 Months
39	Beneteau Oceanis 393	2005	\$89,257	(06/08)	\$83,929	(03/12)	Croatia	45 Months
39	Beneteau Oceanis 393	2005	\$89,257	(10/10)	\$80,005	(02/12)	Greece	16 Months
39	Beneteau Oceanis 393	2005	\$89,257	(05/11)	\$86,593	(02/12)	Croatia	9 Months
39	Beneteau Oceanis 393 Clipper	2002	\$105,244	(10/11)	\$115,235	(01/12)	Portugal	3 Months
42	Beneteau OCEANIS 423	2005	\$159,864	(10/11)	\$154,535	(02/12)	France	4 Months
39	Beneteau 393	2003	\$125,000	(11/11)	\$114,000	(01/12)	MA, USA	2 Months
39	Beneteau 393	2001	\$105,244	(12/11)	\$96,585	(03/12)	Portugal	3 Months
38	Beneteau First 38	1984	\$64,500	(09/10)	\$55,000	(01/12)	TX, USA	16 Months
38	Beneteau First 38	1984	\$45,000	(09/11)	\$45,000	(01/12)	St. Maarten/St. Martin	4 Months

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38	Beneteau First 38	1983	\$49,900	(07/11)	\$43,000	(02/12)	OR, USA	7 Months
39	Beneteau Oceanis 390	1989	\$64,004	(05/10)	\$53,603	(01/12)	UK	20 Months
39	Beneteau Oceanis 393	2003	\$89,000	(08/11)	\$81,000	(02/12)	Turkey	6 Months
37	Beneteau 37	2011	\$184,900	(03/11)	\$168,000	(01/12)	CA, USA	10 Months
37	Beneteau 37	2011	\$184,900	(10/11)	\$168,000	(02/12)	CA, USA	4 Months
37	Beneteau 37	2009	\$149,900	(09/11)	\$143,200	(03/12)	TX, USA	6 Months
37	Beneteau 37	2008	\$155,000	(09/11)	\$155,000	(02/12)	TX, USA	5 Months
37	Beneteau 373	2008	\$149,000	(06/10)	\$135,000	(01/12)	GA, USA	19 Months
37	Beneteau 373	2007	\$149,900	(08/11)	\$135,000	(01/12)	MD, USA	5 Months
37	Beneteau First 375	1985	\$54,900	(12/06)	\$45,000	(02/12)	CA, USA	62 Months
37	Beneteau Idyll	1984	\$39,900	(09/08)	\$36,000	(01/12)	RI, USA	40 Months
36	Beneteau Oceanis 36 CC	2001	\$111,207	(09/10)	\$107,207	(02/12)	Spain	17 Months
37	Beneteau Oceanis 373	2006	\$129,900	(07/10)	\$110,000	(03/12)	RI, USA	20 Months
37	Beneteau Oceanis 373	2006	\$74,603	(08/11)	\$74,603	(02/12)	Croatia	6 Months
37	Beneteau Oceanis 373	2005	\$85,000	(03/10)	\$74,000	(03/12)	British Virgin Islands	24 Months
37	Beneteau Oceanis Clipper 373	2006	\$104,007	(05/11)	\$102,406	(03/12)	Jersey	10 Months
37	Beneteau USA 37	2008	\$159,000	(11/11)	\$143,000	(03/12)	MD, USA	4 Months
36	Beneteau 36.7	2002	\$99,000	(08/11)	\$85,000	(03/12)	MD, USA	7 Months
36	Beneteau 361	2004	\$112,900	(07/11)	\$101,500	(03/12)	IL, USA	8 Months
36	Beneteau 361	2002	\$99,500	(07/11)	\$90,000	(02/12)	FL, USA	7 Months
36	Beneteau 361	2001	\$98,000	(12/11)	\$95,000	(02/12)	TX, USA	2 Months
36	Beneteau 36s7	1996	\$64,000	(01/10)	\$59,000	(02/12)	FL, USA	25 Months
36	Beneteau 36s7	1996	\$64,000	(11/11)	\$59,000	(02/12)	FL, USA	3 Months
36	Beneteau	2001	\$112,007	(09/11)	\$112,007	(01/12)	UK	4 Months
36	Beneteau	2004	\$144,001	(10/10)	\$112,007	(02/12)	UK	16 Months
35	Beneteau First 35s5	1988	\$56,619	(05/11)	\$47,959	(02/12)	Netherlands	9 Months
36	Beneteau First 36.7	2008	\$129,900	(10/11)	\$125,000	(01/12)	NY, USA	3 Months
36	Beneteau First 36.7	2006	\$115,901	(01/12)	\$103,912	(02/12)	France	1 Month
36	Beneteau First 36.7	2005	\$125,000	(12/11)	\$110,000	(02/12)	CA, USA	2 Months
36	Beneteau First 36.7	2002	\$110,955	(09/11)	\$102,979	(03/12)	ON, Can	6 Months
36	Beneteau First 36.7	2002	\$104,900	(09/11)	\$98,500	(03/12)	NY, USA	6 Months
36	Beneteau First 36.7	2002	\$99,900	(01/12)	\$99,900	(02/12)	NY, USA	1 Month
36	Beneteau First 36.7	2002	\$77,934	(02/12)	\$77,934	(02/12)	Portugal	0
36	Beneteau First 36.7	2006	\$114,000	(11/11)	\$105,000	(01/12)	RI, USA	2 Months
36	Beneteau First 36s7	1997	\$61,500	(06/10)	\$45,000	(01/12)	FL, USA	19 Months
36	Beneteau Oceanis 36 CC	2001	\$111,207	(08/11)	\$100,806	(03/12)	Spain	7 Months
36	Beneteau Oceanis 36 CC	1998	\$103,998	(10/11)	\$91,206	(02/12)	Conwy, UK	4 Months
36	Beneteau OCEANIS 361	2001	\$105,910	(10/11)	\$95,252	(02/12)	Netherlands	4 Months
36	Beneteau OCEANIS 361	2000	\$59,000	(05/11)	\$54,000	(03/12)	British Virgin Islands	10 Months
36	Beneteau OCEANIS 361 CLIPPER	2001	\$55,952	(10/11)	\$55,952	(03/12)	Greece	5 Months
36	Beneteau Oceanis 361 Clipper DL	2001	\$125,893	(09/06)	\$106,576	(03/12)	France	66 Months
36	Beneteau Oceanis 361	2003	\$105,910	(09/11)	\$99,915	(03/12)	Netherlands	6 Months
35	Beneteau 350	1991	\$59,500	(12/11)	\$57,000	(02/12)	FL, USA	2 Months
35	Beneteau 351	1998	\$49,500	(03/11)	\$37,000	(02/12)	FL, USA	11 Months
35	Beneteau 351	1994	\$69,900	(12/11)	\$61,000	(03/12)	MD, USA	3 Months
35	Beneteau 35S5	1991	\$39,900	(10/11)	\$36,000	(03/12)	FL, USA	5 Months
35	Beneteau 35S5	1990	\$49,900	(07/11)	\$43,900	(02/12)	MA, USA	7 Months
35	Beneteau First	1981	\$30,000	(11/10)	\$25,000	(03/12)	Trinidad and Tobago	16 Months
34	Beneteau First 345	1984	\$29,975	(03/11)	\$21,981	(03/12)	Ireland	12 Months
35	Beneteau Oceanis 351	1996	\$73,701	(11/11)	\$67,138	(01/12)	ON, Can	2 Months

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35	Beneteau Oceanis 351 Oceanis	1995	\$69,500	(02/09)	\$60,000	(03/12)	Jamaica	37 Months
34	Beneteau 343	2008	\$119,000	(09/11)	\$106,000	(03/12)	VA, USA	6 Months
34	Beneteau 343	2007	\$70,000	(12/11)	\$70,000	(01/12)	MD, USA	1 Month
34	Beneteau 343	2006	\$124,900	(05/11)	\$110,000	(02/12)	VA, USA	9 Months
34	Beneteau 343	2007	\$99,950	(02/11)	\$90,000	(01/12)	CA, USA	11 Months
34	Beneteau 343	2007	\$99,915	(10/11)	\$79,932	(03/12)	Spain	5 Months
34	Beneteau First 10R	2008	\$119,900	(05/11)	\$114,000	(02/12)	NY, USA	9 Months
34	Beneteau First 10R	2007	\$124,900	(09/11)	\$117,000	(01/12)	ON, Can	4 Months
34	Beneteau First 10R	2007	\$114,900	(09/11)	\$100,000	(02/12)	NY, USA	5 Months
34	Beneteau First 10R	2006	\$99,900	(07/11)	\$90,000	(01/12)	MA, USA	6 Months
33	Beneteau Oceanis 331	2002	\$96,585	(11/11)	\$76,602	(03/12)	Malaysia	4 Months
33	Beneteau Oceanis 331	2001	\$71,939	(02/11)	\$65,278	(03/12)	France	13 Months
34	Beneteau Oceanis 34	2010	\$119,898	(09/10)	\$99,915	(01/12)	Portugal	16 Months
34	Beneteau Oceanis 343	2007	\$111,127	(11/11)	\$107,207	(03/12)	Spain	4 Months
34	Beneteau Oceanis 343	2005	\$84,805	(02/10)	\$62,442	(01/12)	Greece	23 Months
34	Beneteau Sun Liberty 34	1991	\$65,145	(07/10)	\$63,946	(01/12)	France	18 Months
33	Beneteau 331	2003	\$79,000	(10/10)	\$72,000	(01/12)	CT, USA	15 Months
33	Beneteau 331	2001	\$73,900	(11/10)	\$67,000	(02/12)	RI, USA	15 Months
33	Beneteau 331	2005	\$82,500	(08/11)	\$82,500	(01/12)	FL, USA	5 Months
30	Beneteau Antares 30	2011	\$216,014	(04/11)	\$214,413	(03/12)	Hampshire, UK	11 Months
30	Beneteau Antares 30	2011	\$191,932	(04/11)	\$192,012	(02/12)	East Sussex, UK	10 Months
30	Beneteau Antares 30	2011	\$180,011	(01/12)	\$180,011	(03/12)	Hampshire, UK	2 Months
33	Beneteau First 33	2000	\$40,000	(11/11)	\$35,000	(01/12)	MA, USA	2 Months
36	Beneteau First 36.7	2003	\$105,244	(09/11)	\$93,254	(03/12)	France	6 Months
33	Beneteau Flyer 10	1989	\$65,944	(01/10)	\$59,949	(03/12)	France	26 Months
33	Beneteau Oceanis 331	2003	\$85,605	(10/11)	\$81,205	(01/12)	Suffolk, UK	3 Months
33	Beneteau Oceanis 331	2000	\$53,288	(08/10)	\$37,302	(02/12)	Turkey	18 Months
32	Beneteau Oceanis Clipper 323	2005	\$83,197	(12/11)	\$75,205	(03/12)	Suffolk, UK	3 Months
30	Beneteau. Antares 30	2011	\$232,722	(09/11)	\$239,215	(01/12)	North Ayrshire, UK	5 Months
31	Beneteau 311	2001	\$75,925	(10/11)	\$68,004	(03/12)	Suffolk, UK	5 Months
32	Beneteau 323	2005	\$69,900	(10/10)	\$67,000	(03/12)	NY, USA	17 Months
32	Beneteau 323	2006	\$82,000	(10/11)	\$77,000	(01/12)	FL, USA	3 Months
32	Beneteau Antares 32	2005	\$135,928	(02/12)	\$131,208	(03/12)	East Sussex, UK	1 Month
32	Beneteau Antares 32	2006	\$121,608	(09/11)	\$120,008	(02/12)	UK	5 Months
31	Beneteau First 31.7	2004	\$66,610	(10/11)	\$66,610	(01/12)	Portugal	3 Months
31	Beneteau First 31.7	2003	\$79,266	(01/12)	\$71,939	(02/12)	Netherlands	1 Month
32	Beneteau First 32	1983	\$34,900	(02/11)	\$29,000	(03/12)	WA, USA	13 Months
32	Beneteau First 3255	1988	\$35,903	(03/11)	\$26,644	(02/12)	Ireland	11 Months
31	Beneteau Oceanis 311	2003	\$68,004	(01/12)	\$64,004	(02/12)	Jersey	1 Month
32	Beneteau Oceanis 320	1988	\$47,995	(12/10)	\$40,003	(01/12)	Suffolk, UK	13 Months
32	Beneteau Oceanis 321	1997	\$59,949	(01/12)	\$56,619	(02/12)	Netherlands	1 Month
32	Beneteau Oceanis 321	1996	\$65,944	(06/11)	\$54,620	(02/12)	Netherlands	8 Months
32	Beneteau Oceanis 323	2006	\$73,271	(11/11)	\$63,946	(01/12)	France	2 Months
32	Beneteau Océanis 31	2008	\$103,926	(09/11)	\$102,406	(03/12)	UK	6 Months
31	Beneteau. first 31.7	2004	\$70,607	(02/11)	\$59,949	(01/12)	Portugal	11 Months
31	Beneteau 31	2010	\$115,000	(10/11)	\$106,000	(03/12)	WA, USA	5 Months
31	Beneteau 31	2009	\$109,500	(02/11)	\$95,000	(02/12)	VA, USA	12 Months
31	Beneteau 31.7	2002	\$77,268	(06/10)	\$53,288	(03/12)	Portugal	21 Months
31	Beneteau First 31.7	2005	\$73,271	(12/11)	\$67,010	(02/12)	Netherlands	2 Months
31	Beneteau First 31.7	2004	\$79,997	(10/10)	\$72,005	(02/12)	UK	16 Months

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31	Beneteau First 31.7	1999	\$47,893	(02/10)	\$43,963	(03/12)	Ireland	25 Months
31	Beneteau First 310	1993	\$43,900	(10/11)	\$40,000	(03/12)	VA, USA	5 Months
31	Beneteau First 310	1991	\$50,379	(02/11)	\$45,432	(02/12)	ON, Can	12 Months
31	Beneteau First 310	1991	\$39,500	(08/11)	\$34,000	(02/12)	FL, USA	6 Months
31	Beneteau Oceanis 311	1999	\$58,617	(05/05)	\$58,617	(03/12)	France	82 Months
31	Beneteau Oceanis 311 Clipper	2002	\$51,956	(06/10)	\$51,956	(01/12)	Croatia	19 Months
31	Beneteau Swing Keel 311	2004	\$73,500	(07/08)	\$62,500	(03/12)	FL, USA	44 Months
31	Beneteau USA 311	2004	\$74,900	(08/11)	\$62,500	(02/12)	FL, USA	6 Months

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