Denison yacht sales

An American Yachting Family Since 1948

Cabo Yachts - Sold Boat Report - Q4 2011								
LENGTH	MAKE/MODEL	YEAR	ORIGINAL PRICE	LISTING DATE	SOLD PRICE	SOLD DATE	LOCATION	SALES CYCLE
52	Cabo Sportfish	2011	$1,359,000	7/2011	$1,175,000	10/2011	Florida	3 months
49	Jacabo 1495	1978	$96,887	9/2010	$93,636	11/2011	Netherlands	14 months
48	Cabo 48 Flybridge Convertible	2006	$799,000	7/2011	$725,000	11/2011	Alabama	4 months
45	Cabo Express	2004	$459,500	10/2011	$425,000	11/2011	United States	1 months
45	Cabo Express	2001	$369,000	3/2011	$320,000	11/2011	Florida	8 months
45	Cabo Express	2000	$249,000	2/2011	$205,000	10/2011	Florida	8 months
45	Cabo Yachts 45 Express	2002	$499,000	5/2011	$445,000	10/2011	Florida	5 months
40	Cabo 40 Express	2005	$485,000	11/2010	$475,000	11/2011	California	12 months
40	Cabo 40 Express	2005	$469,750	2/2009	$440,000	10/2011	Alabama	32 months
40	Cabo Express	2007	$519,000	8/2010	$475,000	11/2011	Texas	15 months
40	Cabo Express	2004	$499,000	1/2010	$430,000	10/2011	Florida	21 months
40	Cabo Flybridge Yacht	2006	$455,000	2/2009	$420,000	10/2011	Virginia	32 months
40	Cabo Yachts 40 Express	2009	$735,000	6/2011	$680,000	12/2011	Alabama	6 months
38	Cabo 35 Express	2005	$45,000	10/2011	$330,000	12/2011	United Arab Em	2 months
35	Cabo 35 Fly Bridge	2002	$296,900	6/2011	$269,000	10/2011	California	4 months
35	Cabo Express Sportfish	1996	$119,900	10/2011	$110,000	11/2011	Massachusetts	1 months
35	Cabo Flybridge	2003	$249,000	11/2011	$225,000	12/2011	Florida	1 months
32	Cabo 32 Express	2008	$249,000	12/2010	$245,000	12/2011	Oregon	12 months
31	Cabo 31 Express	2000	$129,900	6/2010	$110,000	10/2011	Michigan	16 months
31	Cabo Express	2002	$169,900	7/2010	$140,000	11/2011	California	16 months
31	Cabo Express	2001	$155,000	4/2008	$122,500	12/2011	California	44 months
Sales Cycle								
	1-6 months	9						
	7-12 month	4						
	1-2 years	5						
	2-3 years	2						
	3 years +	1						
		21						
Location								
	Southeast	10						
	Northeast	1						
	Gulf Coast	1						
	West Coast	5						
	Midwest	1						
	International	3						
		21						

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