

**Bayliner Yachts - Sold Boat Report - Q4 2011**

LENGTH	MAKE/MODEL	YEAR	ORIGINAL PRICE	LISTING DATE	SOLD PRICE	SOLD DATE	LOCATION	SALES CYCLE
85	Bayliner	2003	\$50,466	7/2011	\$41,408	10/2011	Netherlands	3 months
57	Bayliner 5788 Pilot House Motoryacht	2001	\$524,900	9/2011	\$497,500	12/2011	Washington	3 months
57	Bayliner 5788 Pilothouse Motoryacht	1998	\$279,000	5/2011	\$225,000	10/2011	British Columbia	5 months
47	Bayliner 4788 Pilot House Motoryacht	1997	\$397,035	7/2011	\$350,325	11/2011	New Zealand	4 months
47	Bayliner 4788	1995	\$139,900	5/2011	\$130,000	12/2011	Maryland	7 months
47	Bayliner 4788 Pilot House Motoryacht	1995	\$120,000	9/2011	\$102,000	11/2011	Singapore	2 months
47	Bayliner 4788 Pilothouse	1998	\$224,900	8/2011	\$214,000	11/2011	Florida	3 months
47	Bayliner 4788 Pilothouse	1994	\$149,900	8/2009	\$125,000	10/2011	California	26 months
47	Bayliner 4788 Pilothouse Motor Yacht	2000	\$244,000	10/2011	\$220,000	12/2011	Washington	2 months
45	Bayliner 4587 Cockpit MY	1995	\$115,000	11/2011	\$105,000	12/2011	Tennessee	1 months
45	Bayliner 4587 Cockpit MY	1994	\$59,999	5/2011	\$35,000	10/2011	California	5 months
45	Bayliner 4587 CPMY	1995	\$149,990	2/2011	\$80,000	10/2011	California	8 months
45	Bayliner 4588	1991	\$129,950	3/2011	\$115,000	10/2011	Washington	7 months
43	Bayliner 4388 Motoryacht	1993	\$96,619	6/2008	\$68,663	10/2011	British Columbia	40 months
43	Bayliner Aft Cabin Motor Yacht	1990	\$72,000	7/2010	\$60,000	11/2011	California	16 months
40	Bayliner Avanti 4085 Sunbridge	1997	\$95,000	2/2010	\$80,000	11/2011	Florida	21 months
39	Bayliner 39	2000	\$144,900	10/2011	\$120,000	11/2011	California	1 months
39	Bayliner 3988 Command Bridge Motoryacht	1996	\$49,999	5/2010	\$47,000	10/2011	California	17 months
39	Bayliner 3988 Motor Yacht	1996	\$137,500	8/2011	\$139,000	11/2011	Washington	3 months
39	Bayliner Cockpit Motoryacht	2001	\$139,000	5/2011	\$121,000	12/2011	California	7 months
38	Bayliner 3888 Motor Yacht	1990	\$55,000	9/2011	\$45,000	11/2011	California	2 months
37	Bayliner 3788 Command Bridge Motoryacht	1996	\$119,950	9/2011	\$97,000	11/2011	Washington	2 months
37	Bayliner Avanti 3785	1990	\$19,900	9/2009	\$10,000	12/2011	California	27 months
37	Bayliner Avanti Sunbridge 3785	1990	\$33,950	6/2011	\$27,000	10/2011	Washington	4 months
37	Bayliner Sedan	2001	\$159,000	8/2011	\$147,000	11/2011	Washington	3 months
35	Bayliner 3587 Motoryacht	1996	\$49,900	9/2011	\$43,000	11/2011	Maryland	2 months
34	Bayliner 34 Avanti	1997	\$37,900	5/2011	\$28,000	10/2011	New York	5 months
34	Bayliner 340 Cruiser	2008	\$95,000	6/2011	\$90,000	12/2011	California	6 months
34	Bayliner 3488	2002	\$89,950	6/2010	\$75,000	10/2011	Washington	16 months
34	Bayliner 3488	1997	\$43,500	8/2008	\$25,500	12/2011	Maryland	40 months
34	Bayliner 3488 Avanti	1996	\$59,500	3/2010	\$52,500	10/2011	Washington	19 months
34	Bayliner 3488 Avanti	1997	\$64,995	3/2011	\$53,000	10/2011	Washington	7 months
33	Bayliner 3388	1999	\$92,695	9/2011	\$80,434	10/2011	British Columbia	1 months
33	Bayliner 3388 Command Bridge Motoryacht	1998	\$79,000	3/2011	\$70,000	11/2011	British Columbia	8 months
33	Bayliner 3388 Command Bridge Motoryacht	1996	\$79,995	5/2011	\$75,000	10/2011	Washington	5 months
32	Bayliner 325	2007	\$79,995	9/2011	\$74,000	12/2011	Washington	3 months
32	Bayliner 325	2006	\$77,491	9/2011	\$66,701	10/2011	British Columbia	1 months
32	Bayliner 3258	1995	\$49,900	6/2011	\$41,000	11/2011	Washington	5 months
32	Bayliner 3288 Motor Yacht	1991	\$52,950	8/2010	\$45,000	12/2011	Washington	16 months
32	Bayliner 3288 Motoryacht	1992	\$32,900	7/2009	\$29,900	11/2011	Michigan	28 months

32	Bayliner 3288 Motoryacht	1991	\$59,900	5/2011	\$45,000	12/2011	Oregon	7 months
32	Bayliner 3288 Motoryacht	1990	\$39,900	8/2011	\$37,500	10/2011	California	2 months
31	Bayliner 2802 Trophy Walkaround	2000	\$27,367	10/2011	\$27,367	10/2011	British Colombia	0 months
31	Bayliner 315	2011	\$194,651	6/2011	\$186,120	12/2011	United Kingdom	6 months
30	Bayliner 300 Express	2008	\$120,970	8/2010	\$120,970	10/2011	United Kingdom	14 months
30	Bayliner 305	2004	\$47,500	9/2011	\$40,000	12/2011	California	3 months
30	Bayliner 305	2003	\$48,947	3/2011	\$45,121	11/2011	British Colombia	8 months
30	Bayliner 3055 Ciera LX	2000	\$55,061	9/2009	\$51,183	11/2011	United Kingdom	26 months
30	Bayliner 2855 Ciera	2000	\$42,702	8/2011	\$42,702	10/2011	Netherlands	2 months
30	Bayliner 300 Cruiser SB	2008	\$129,400	3/2010	\$116,460	12/2011	France	21 months
30	Bayliner 305	2006	\$49,000	3/2011	\$42,500	11/2011	Virgin Islands	8 months
30	Bayliner 305	2004	\$58,500	9/2011	\$40,000	10/2011	California	1 months
30	Bayliner 3055 Ciera	2002	\$35,000	3/2011	\$30,000	10/2011	Maryland	7 months
30	Bayliner 3055 Ciera	2001	\$47,000	9/2011	\$38,500	10/2011	New Jersey	1 months
30	Bayliner 3055 Ciera	1999	\$25,995	8/2011	\$28,000	10/2011	North Carolina	2 months
30	Bayliner 3055 Ciera Sunbridge	2000	\$22,000	4/2011	\$14,000	10/2011	Washington	6 months
30	Bayliner 3058	1993	\$21,089	6/2011	\$15,694	10/2011	British Colombia	4 months
28	Bayliner 285	2009	\$108,562	7/2011	\$100,815	11/2011	United Kingdom	4 months
28	Bayliner 285	2007	\$85,227	8/2011	\$80,652	11/2011	United Kingdom	3 months
28	Bayliner 285	2006	\$39,900	7/2011	\$39,900	12/2011	California	5 months
28	Bayliner 285	2004	\$74,405	5/2011	\$65,582	10/2011	Germany	5 months
28	Bayliner 285	2004	\$61,962	10/2010	\$55,371	12/2011	United Kingdom	14 months
28	Bayliner Ciera 2855	1996	\$22,000	10/2011	\$21,000	11/2011	California	1 months
28	28 Bayliner 2858 Flybridge	1998	\$29,900	7/2011	\$29,100	12/2011	Washington	5 months
28	288 Bayliner Discovery	2007	\$64,900	8/2011	\$55,000	11/2011	Florida	3 months
28	Bayliner 285	2005	\$74,440	8/2011	\$62,040	11/2011	United States	3 months
28	Bayliner 285	2004	\$39,500	5/2011	\$37,000	10/2011	California	5 months
28	Bayliner 285 Ciera	2006	\$39,138	10/2011	\$37,274	10/2011	British Colombia	0 months
28	Bayliner 285 Cruiser	2005	\$48,800	4/2011	\$42,500	10/2011	Florida	6 months
28	Bayliner 285 Cruiser	2003	\$32,900	8/2011	\$30,000	11/2011	Maryland	3 months
28	Bayliner 285 SB Cruiser	2004	\$38,250	8/2011	\$38,250	11/2011	California	3 months
28	Bayliner 2855 Ciera	2001	\$27,000	12/2011	\$15,000	12/2011	Connecticut	0 months
28	Bayliner 2855 Ciera	1995	\$16,900	5/2011	\$14,000	12/2011	Florida	7 months
28	Bayliner 2855 Ciera	1995	\$15,000	8/2011	\$12,000	10/2011	Florida	2 months
28	Bayliner 2855 Ciera Sunbridge	2002	\$34,900	6/2011	\$32,500	10/2011	Washington	4 months
28	Bayliner 2855 Ciera Sunbridge	1999	\$24,950	6/2010	\$23,000	10/2011	Kentucky	16 months
28	Bayliner 2855 Ciera Sunbridge	1994	\$11,900	1/2011	\$9,000	11/2011	Maryland	10 months
28	Bayliner 2855 Ciera Sunbridge	1991	\$11,995	7/2011	\$11,420	12/2011	South Carolina	5 months
28	Bayliner 2858	1997	\$26,484	9/2010	\$20,599	10/2011	British Colombia	13 months
28	Bayliner 2858 Ciera	1995	\$29,950	7/2010	\$29,000	11/2011	Washington	16 months
28	Bayliner 2858 Ciera Command Bridge	2000	\$29,500	9/2011	\$25,900	11/2011	California	2 months
28	Bayliner 2858 Ciera Command Bridge	1996	\$19,900	10/2011	\$15,000	12/2011	Washington	2 months



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28	Bayliner 2858 Ciera Command Bridge	1995	\$15,596	5/2010	\$13,242	12/2011	British Colombia	19 months
28	Bayliner 2858 Ciera Command Bridge	1994	\$31,389	9/2011	\$29,427	10/2011	British	1 months
28	Bayliner 2859 Ciera	2001	\$35,000	2/2011	\$25,000	12/2011	Maryland	10 months
28	Bayliner 2859 Ciera Express	2001	\$58,756	1/2011	\$49,045	10/2011	British Colombia	9 months
28	Bayliner 2859 Ciera Express	1997	\$13,900	10/2011	\$10,000	11/2011	Connecticut	1 months
28	Bayliner 2859 Cierra Express	1999	\$19,990	7/2011	\$18,000	11/2011	Florida	4 months
28	Bayliner 2859 Classic	1994	\$18,900	7/2011	\$14,500	11/2011	Ohio	4 months
28	Bayliner 2859 Classic Cruiser	2003	\$37,900	7/2011	\$37,000	10/2011	Ohio	3 months
28	Bayliner 2859 Classic Cruiser	1998	\$23,950	6/2011	\$18,000	12/2011	Washington	6 months
28	Bayliner 2859 Classic Cruiser	1998	\$19,422	10/2010	\$16,675	11/2011	British Colombia	13 months
28	Bayliner 2859 Classic Cruiser	1994	\$18,995	8/2011	\$18,100	10/2011	Washington	2 months
28	Bayliner 2859 Classic Cruiser	1994	\$14,000	5/2011	\$10,000	10/2011	United States	5 months
28	Bayliner 288	2005	\$44,900	7/2011	\$39,000	10/2011	California	3 months
28	Bayliner 288 Classic	2005	\$40,000	10/2011	\$33,000	11/2011	New York	1 months
28	Bayliner 289 Classic	2006	\$39,999	3/2011	\$36,000	12/2011	Georgia	9 months
28	Bayliner Discovery 288	2007	\$74,995	5/2011	\$67,500	11/2011	Washington	6 months
28	Bayliner 285	2011	\$155,022	9/2010	\$148,896	11/2011	United Kingdom	14 months
27	Chaparral 276 SSX	2008	\$75,982	2/2011	\$60,489	10/2011	United Kingdom	8 months
26	Bayliner 265	2006	\$23,900	5/2011	\$23,900	10/2011	California	5 months

**Sales Cycle**

1-6 months	64						
7-12 month	16						
1-2 years	15						
2-3 years	4						
3 years +	2						
	101						

**Location**

Southeast	12						
Northeast	12						
Gulf Coast	0						
West Coast	45						
Midwest	3						
International	29						
	101						

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