

### Catalina Yachts - Sold Boat Report - Q4 2011

LENGTH	MAKE/MODEL	YEAR	ORIGINAL PRICE	LISTING DATE	SOLD PRICE	SOLD DATE	LOCATION	SALES CYCLE
48	Chris Craft 48 Catalina	1987	\$79,900	11/2011	\$64,280	12/2011	Michigan	1 month
48	Chris-Craft 480 Catalina MkII	1987	\$99,000	6/2010	\$90,000	12/2011	Virginia	18 months
47	Catalina 470	2001	\$257,950	9/2011	\$240,000	11/2011	Maryland	2 months
45	Morgan/Catalina	1992	\$129,900	6/2011	\$117,000	12/2011	Florida	6 months
44	Catalina 440 Morgan	2005	\$261,900	6/2011	\$229,000	12/2011	California	6 months
42	Catalina - 42 Mark II	2000	\$134,900	4/2011	\$130,000	10/2011	Massachusetts	6 months
42	Catalina 42	1989	\$99,000	4/2011	\$82,500	12/2011	New York	8 months
42	Catalina 42	1989	\$89,000	2/2011	\$85,000	12/2011	California	10 months
42	Catalina 42	1989	\$65,000	10/2010	\$58,000	10/2011	Massachusetts	12 months
42	Catalina 42 Mark I Sloop	1993	\$122,500	8/2010	\$112,500	11/2011	Maine	15 months
42	Catalina 42 MK 1	1995	\$120,969	7/2011	\$106,650	12/2011	Ontario	5 months
42	Catalina 42 Mk I	1992	\$109,000	6/2011	\$100,000	11/2011	California	5 months
42	Catalina 42 MK1	1989	\$59,000	3/2011	\$45,000	12/2011	British Virgin Islands	9 months
42	Catalina 42 MkII	1999	\$139,900	8/2010	\$128,000	10/2011	California	14 months
42	Catalina 42 MkII	1996	\$117,513	9/2010	\$101,713	11/2011	British Columbia	14 months
42	Catalina 42 MkII	2001	\$169,900	9/2011	\$147,500	12/2011	South Carolina	3 months
42	Catalina 42	1990	\$105,000	9/2011	\$100,000	11/2011	California	2 months
42	Catalina 42-MKII	2006	\$235,500	4/2010	\$212,000	10/2011	Georgia	18 months
42	Catalina Mark II	2005	\$159,900	4/2010	\$140,000	10/2011	Ontario	18 months
42	Catalina Mark II 42	2005	\$199,000	6/2010	\$187,500	10/2011	Washington	16 months
42	Catalina Mk II 2	2001	\$155,000	5/2010	\$144,000	10/2011	Florida	17 months
42	Catalina	1990	\$99,999	5/2011	\$92,000	10/2011	California	5 months
42	Chris Craft Catalina 426	1986	\$82,000	6/2009	\$76,000	10/2011	California	28 months
42	Chris-Craft Catalina 426	1988	\$64,500	2/2010	\$52,500	10/2011	Florida	20 months
40	Catalina 400 Genset WK	1996	\$134,900	8/2010	\$134,900	10/2011	Wisconsin	14 months
40	Catalina 400 MK	1996	\$129,999	8/2011	\$129,900	10/2011	Michigan	2 months
40	Catalina 400 MkII	2001	\$155,000	8/2011	\$130,000	11/2011	Virginia	3 months
39	Catalina 390	2002	\$159,900	5/2011	\$140,000	10/2011	Maryland	5 months
38	1982 Catalina Sloop	1982	\$31,500	10/2011	\$20,000	12/2011	California	2 months
38	Catalina 38	1982	\$22,500	10/2011	\$22,500	11/2011	California	1 month
38	Catalina 380	2003	\$149,500	10/2011	\$139,900	12/2011	New Jersey	2 months
38	Catalina 380	2002	\$139,900	8/2011	\$126,500	10/2011	California	2 months
38	Catalina 380	2002	\$127,500	10/2011	\$120,000	12/2011	California	2 months
38	Catalina 380	2000	\$113,000	9/2011	\$103,000	11/2011	Washington	2 months
38	Catalina 380	1997	\$118,500	6/2011	\$102,000	11/2011	Florida	5 months
38	Catalina 387	2007	\$190,000	3/2011	\$175,000	10/2011	Georgia	7 months



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38	Catalina 387	2007	\$189,000	9/2011	\$173,000	10/2011	Michigan	1 months
38	Catalina 387	2004	\$169,900	7/2011	\$150,000	10/2011	Rhode Island	3 months
38	Catalina 387	2004	\$164,900	6/2011	\$150,000	11/2011	Texas	5 months
38	Catalina 387 Bow Thruster	2006	\$169,950	9/2011	\$150,000	10/2011	Connecticut	1 month
38	Catalina Sloop	1985	\$33,000	1/2010	\$20,000	11/2011	Mexico	22 months
38	Catalina Sloop	1982	\$26,900	4/2011	\$19,000	12/2011	California	8 months
38	Chris Craft 381 Catalina	1986	\$64,900	9/2011	\$58,000	10/2011	Michigan	1 month
37	Chris Craft 372 Catalina	1988	\$62,500	2/2011	\$56,500	10/2011	California	8 months
37	Chris-Craft 372 Catalina	1988	\$35,000	9/2011	\$32,500	11/2011	Maryland	2 months
37	Chris-Craft 372 Catalina	1988	\$29,900	5/2008	\$19,500	11/2011	Maryland	42 months
36	Catalina	1987	\$39,500	7/2010	\$30,000	12/2011	California	17 months
36	Catalina	1986	\$56,288	10/2010	\$47,400	10/2011	Novia Scotia	12 months
36	Catalina 36	1988	\$59,500	8/2011	\$52,000	10/2011	Maryland	2 months
36	Catalina 36	1987	\$35,000	9/2011	\$35,000	12/2011	California	3 months
36	Catalina 36	1987	\$29,900	11/2010	\$22,000	10/2011	New York	11 months
36	Catalina 36	1986	\$46,800	3/2010	\$43,500	11/2011	Wisconsin	20 months
36	Catalina 36	1984	\$54,900	7/2011	\$48,500	10/2011	Ohio	3 months
36	Catalina 36	1984	\$38,500	9/2011	\$36,000	12/2011	California	3 months
36	Catalina 36	1983	\$37,900	7/2011	\$34,000	11/2011	Florida	4 months
36	Catalina 36 Mk II	1995	\$68,900	4/2009	\$63,750	10/2011	California	30 months
36	Catalina 36 MkII	2003	\$118,500	8/2011	\$114,000	10/2011	California	2 months
36	Catalina 36 MkII	1990	\$54,500	4/2011	\$50,000	11/2011	California	7 months
36	Catalina 36 Tall Rig	1987	\$42,900	8/2011	\$35,000	10/2011	South Carolina	2 months
36	Catalina C 36	1986	\$39,900	9/2011	\$38,000	12/2011	Califo	3 months
36	Catalina MkII	1996	\$75,000	6/2011	\$68,000	11/2011	Washington	5 months
36	Catalina Walk Thru 36	1991	\$65,000	3/2011	\$55,000	11/2011	Texas	8 months
35	Catalina 350	1988	\$46,900	6/2011	\$42,000	10/2011	Maryland	4 months
35	Catalina 350	2005	\$129,900	8/2011	\$118,000	12/2011	North Carolina	4 months
35	Catalina 350	2004	\$119,000	9/2009	\$109,500	10/2011	Ohio	25 months
35	Catalina 350	2003	\$133,500	8/2011	\$121,000	10/2011	California	2 months
35	Catalina 350	2003	\$109,900	7/2009	\$102,450	10/2011	Michigan	27 months
35	Catalina 350 MkII	2008	\$140,000	5/2011	\$128,000	12/2011	Connecticut	7 months
35	Catalina 355	2012	\$172,254	9/2011	\$172,254	11/2011	Texas	2 months
35	Catalina 350	2005	\$125,000	11/2009	\$120,000	10/2011	Maryland	23 months
35	Catalina 350 Sloop	2006	\$112,500	7/2011	\$105,000	11/2011	Maine	4 months
35	Chris-Craft 35 Catalina	1985	\$27,900	6/2011	\$25,000	12/2011	Michigan	6 months
35	Chris-Craft 350 Catalina	1986	\$34,900	8/2007	\$27,500	10/2011	Ohio	50 months
34	Catalina	1988	\$34,900	3/2011	\$26,500	11/2011	North Carolina	8 months
34	Catalina	1986	\$49,276	8/2011	\$43,450	11/2011	British Colombia	3 months
34	Catalina 34	1990	\$48,000	8/2011	\$44,200	10/2011	Vermont	2 months

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34	Catalina 34	1990	\$47,500	8/2011	\$45,000	10/2011	Maryland	2 months
34	Catalina 34	1987	\$46,000	10/2011	\$35,500	12/2011	California	2 months
34	Catalina 34	1987	\$45,000	8/2011	\$40,000	11/2011	California	3 months
34	Catalina 34	1986	\$29,900	10/2011	\$28,000	11/2011	California	1 month
34	Catalina 34 Mark I	1987	\$39,000	5/2011	\$35,000	11/2011	Louisiana	6 months
34	Catalina 34 Mark II	2001	\$78,500	9/2011	\$75,000	11/2011	Massachusetts	2 months
34	Catalina 34 mkl	1990	\$59,151	8/2011	\$52,338	10/2011	British Columbia	2 months
34	Catalina 34 MkII	2007	\$106,900	10/2011	\$106,900	12/2011	New York	2 months
34	Catalina 34 MkII	2005	\$118,900	1/2008	\$100,000	11/2011	California	46 months
34	Catalina 34 MkII	2001	\$79,900	7/2011	\$74,000	11/2011	Maryland	4 months
34	Catalina 34 Tall Rig	1989	\$46,900	6/2011	\$38,000	10/2011	Connecticut	4 months
34	Catalina 34 Wing	1992	\$52,900	4/2011	\$47,000	12/2011	Florida	8 months
34	Catalina C34 Shoal	1986	\$24,999	11/2010	\$14,000	10/2011	Maryland	11 months
34	Catalina Islander 34	1995	\$79,900	12/2008	\$69,900	12/2011	Maryland	36 months
34	Catalina MK II	1998	\$74,900	6/2011	\$70,000	11/2011	North Carolina	5 months
34	Catalina Sloop	1986	\$29,000	6/2011	\$18,000	11/2011	California	5 months
34	Catalina Tall Rig	1988	\$39,500	9/2010	\$36,000	10/2011	Georgia	13 months
34	Catalina	1997	\$69,900	7/2010	\$67,000	12/2011	Connecticut	17 months
34	Catalina Yachts 34	1987	\$37,900	4/2011	\$29,000	11/2011	Florida	7 months
32	Catalina 320	2003	\$89,500	9/2011	\$76,000	10/2011	Illinois	1 month
32	Catalina 320	2006	\$109,900	4/2010	\$85,000	12/2011	New Jersey	20 months
32	Catalina 320	2005	\$99,900	9/2011	\$93,000	12/2011	Michigan	3 months
32	Catalina 320	1999	\$73,964	7/2011	\$69,125	10/2011	Canada	3 months
32	Catalina 320	1998	\$66,900	9/2011	\$60,000	10/2011	Maryland	1 month
32	Catalina 320	1996	\$67,000	10/2011	\$63,000	12/2011	Ohio	2 months
32	Catalina 320	1996	\$49,900	3/2011	\$41,000	12/2011	North Carolina	9 months
32	Catalina 320	1995	\$59,900	9/2011	\$56,000	11/2011	Pennsylvania	2 months
32	Catalina 320	1995	\$56,000	10/2008	\$50,000	12/2011	California	38 months
32	Catalina 320	1995	\$52,000	7/2010	\$43,000	11/2011	North Carolina	16 months
32	Catalina 320	1995	\$39,999	9/2010	\$37,000	11/2011	Maryland	14 months
32	Catalina 320	1994	\$43,999	9/2010	\$39,000	10/2011	Maryland	13 months
32	Catalina 320 Fresh Water	2002	\$79,900	5/2010	\$70,000	10/2011	Illinois	17 months
32	Catalina 320 Fresh Water	1997	\$72,900	6/2011	\$67,000	10/2011	Illinois	4 months
32	Catalina 320 MkII	2008	\$104,950	11/2010	\$96,000	12/2011	Texas	13 months
32	Catalina 320 MkII	2007	\$112,900	6/2011	\$104,000	12/2011	Maryland	6 months
31	Catalina 309	2009	\$99,750	3/2007	\$99,000	10/2011	Oregon	55 months
31	Catalina 310	2002	\$74,900	9/2011	\$66,000	10/2011	Connecticut	1 month
31	Catalina 310	2002	\$69,000	9/2011	\$67,500	12/2011	Florida	3 months
31	Catalina 310	2001	\$69,500	9/2011	\$58,000	12/2011	Maryland	3 months
31	Chris Craft Catalina Flybridge	1981	\$19,900	9/2010	\$14,000	10/2011	New Jersey	13 months
31	Chris-Craft 310 Catalina	1980	\$10,900	5/2011	\$10,900	12/2011	Michigan	7 months

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30	Catalina	1983	\$10,000	10/2010	\$10,000	10/2011	California	12 months
30	Catalina	1976	\$18,762	9/2011	\$15,800	11/2011	Canada	2 months
30	Catalina	1978	\$19,500	11/2011	\$18,000	12/2011	California	1 month
30	Catalina 30	1992	\$39,500	10/2011	\$33,000	10/2011	Michigan	0 months
30	Catalina 30	1990	\$29,900	9/2011	\$29,900	12/2011	Connecticut	3 months
30	Catalina 30	1989	\$27,500	4/2011	\$25,000	11/2011	Florida	7 months
30	Catalina 30	1986	\$44,864	5/2011	\$35,761	11/2011	Netherlands	6 months
30	Catalina 30	1986	\$23,500	9/2011	\$23,500	12/2011	Connecticut	3 months
30	Catalina 30	1986	\$21,900	12/2010	\$19,800	11/2011	California	11 months
30	Catalina 30	1985	\$29,937	8/2011	\$26,500	10/2011	Californi	2 months
30	Catalina 30	1985	\$22,900	7/2011	\$17,450	11/2011	Michigan	4 months
30	Catalina 30	1984	\$20,000	7/2011	\$16,000	10/2011	Mexico	3 months
30	Catalina 30	1983	\$15,900	5/2011	\$11,000	12/2011	Michigan	7 months
30	Catalina 30	1983	\$7,500	11/2011	\$4,500	11/2011	Texas	0 months
30	Catalina 30	1981	\$17,900	6/2011	\$15,000	11/2011	California	5 months
30	Catalina 30	1980	\$21,626	10/2010	\$18,763	12/2011	British Colombia	14 months
30	Catalina 30	1979	\$6,000	10/2011	\$3,500	11/2011	North Carolina	1 month
30	Catalina 30 Mk 2	1989	\$19,995	6/2011	\$12,000	12/2011	Florida	6 months
30	Catalina 30 MK II	1984	\$36,439	6/2011	\$34,562	10/2011	British Colombia	4 months
30	Catalina 30 Mk-I Tall Rig	1982	\$18,500	6/2011	\$14,500	11/2011	Michigan	5 months
30	Catalina 30 MkII	1990	\$32,800	6/2011	\$29,500	11/2011	North Carolina	5 months
30	Catalina 30 MkIII	1995	\$49,900	3/2011	\$44,500	10/2011	Ohio	7 months
30	Catalina 30 MkIII Tall Rig	1993	\$47,400	8/2011	\$44,438	10/2011	British Colombia	2 months
30	Catalina 30 Tall Rig	1990	\$35,950	6/2011	\$33,000	10/2011	Virginia	4 months
30	Catalina 30 Tall Rig	1988	\$14,900	8/2010	\$8,000	10/2011	South Carolina	14 months
30	Catalina 30 Tall Rig	1986	\$27,900	10/2011	\$26,000	12/2011	Connecticut	2 months
30	Catalina 30 Tall Rig	1983	\$17,500	6/2011	\$15,000	11/2011	Texas	5 months
30	Catalina 30 Tall Rig	1983	\$14,900	7/2010	\$10,500	12/2011	Ohio	17 months
30	Catalina 30' Tall Rig	1984	\$16,900	8/2010	\$16,500	10/2011	Michigan	14 months
30	Catalina MKIII	1994	\$49,900	1/2009	\$34,500	10/2011	Michigan	33 months
30	Catalina Sloop	1988	\$34,900	11/2009	\$26,000	10/2011	New Jersey	23 months
30	Catalina Sloop	1985	\$19,995	8/2011	\$19,500	11/2011	California	3 months
30	Catalina Sloop	1985	\$12,500	10/2011	\$12,000	10/2011	Wisconsin	0 months
30	Catalina Sloop	1977	\$14,995	10/2011	\$14,995	11/2011	Connecticut	1 month
30	Catalina Sloop	1986	\$17,500	6/2011	\$12,675	12/2011	California	6 months
30	Catalina Tall Rig 30	1985	\$29,500	6/2011	\$25,000	12/2011	North Carolina	6 months
30	Catalina	1977	\$19,999	2/2010	\$15,000	12/2011	California	22 months
29	Chris Craft Catalina	2008	\$109,000	7/2011	\$102,500	10/2011	Florida	3 months
29	Chris-Craft 29 Catalina Sunf	2011	\$164,900	5/2011	\$147,000	12/2011	Florida	7 months
29	Chris-Craft 291 Catalina	1983	\$6,900	1/2008	\$6,500	10/2011	Michigan	45 months
28	Catalina 28	1994	\$25,900	8/2011	\$18,000	11/2011	Michigan	3 months

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28	Catalina	1991	\$19,900	4/2011	\$18,000	11/2011	Florida	7 months
28	Catalina 28	1991	\$34,500	10/2011	\$30,000	12/2011	Washington	2 months
28	Catalina 28 MK II	2005	\$58,263	9/2011	\$58,263	10/2011	British Columbia	1 months
28	Catalina 28 MkII	2007	\$64,950	8/2010	\$55,000	11/2011	Washington	15 months
28	Catalina 28 MkII	2003	\$48,000	9/2011	\$43,000	12/2011	Florida	3 months
28	Catalina 28'	1990	\$29,500	7/2011	\$25,000	12/2011	Florida	5 months
28	Catalina MK II	2002	\$46,900	6/2011	\$41,300	12/2011	Florida	6 months
28	Catalina Sloop	1991	\$26,900	11/2011	\$24,200	12/2011	Florida	1 month
28	Catalina 28 Wing Keel	1991	\$26,900	11/2011	\$23,000	11/2011	FLorida	0 months
28	Chris Craft 281 Catalina Exp	1984	\$7,900	6/2007	\$7,000	10/2011	Michigan	52 months
28	Chris-Craft Catalina 281	1985	\$19,950	9/2011	\$19,200	11/2011	California	2 months
28	Chris-Craft Catalina 281	1983	\$5,000	10/2003	\$5,000	10/2011	Ohio	96 months
27	Catalina	1978	\$4,900	2/2011	\$4,000	12/2011	Oregon	10 months
27	Catalina 27	1986	\$13,500	7/2011	\$10,500	10/2011	New York	3 months
27	Catalina 27	1986	\$11,901	2/2011	\$9,000	10/2011	North Carolina	8 months
27	Catalina 27	1985	\$13,200	9/2011	\$9,500	11/2011	Rhode Island	2 months
27	Catalina 27	1982	\$13,500	9/2011	\$12,500	10/2011	California	1 months
27	Catalina 27	1979	\$5,800	7/2011	\$4,000	10/2011	Washington	3 months
27	Catalina 27	1977	\$6,814	8/2011	\$6,320	10/2011	British Columbia	2 months
27	Catalina 27	1976	\$5,000	4/2011	\$5,000	10/2011	Maine	6 months
27	Catalina 27	1984	\$13,000	6/2011	\$115,000	10/2011	Wisconsin	4 months
27	Catalina 27	1976	\$4,995	10/2011	\$2,000	11/2011	Connecticut	1 month
27	Catalina 270	2006	\$39,900	2/2011	\$35,500	10/2011	Florida	8 months
27	Catalina 270	1999	\$34,000	11/2011	\$30,000	12/2011	California	1 month
27	Catalina 270	1994	\$24,900	3/2011	\$22,000	10/2011	Georgia	7 months
27	Catalina 270	1998	\$29,000	7/2011	\$24,500	12/2011	South	5 months
27	Catalina 270	1997	\$27,000	1/2011	\$25,000	12/2011	Michigan	11 months
27	Catalina	1985	\$8,000	5/2010	\$7,000	12/2011	Wisconsin	19 months
27	Catalina Sloop	1972	\$5,500	6/2010	\$5,500	10/2011	Massachusetts	16 months
27	Catalina Tall Rig	1984	\$10,900	9/2010	\$10,000	10/2011	Wisconsin	13 months
27	Catalina Tall Rig	1984	\$8,500	10/2010	\$5,500	10/2011	Rhode Island	12 months
26	Catalina Capri 26	1993	\$16,900	8/2011	\$14,500	12/2011	New Jersey	4 months
25	Catalina 25	1989	\$8,995	10/2011	\$8,450	12/2011	Tennessee	2 months
25	Catalina 25	1985	\$5,500	8/2011	\$2,970	10/2011	New York	2 months
25	Catalina 25 Pop Top	1989	\$7,500	10/2011	\$7,250	10/2011	Texas	0 months
25	Catalina 250	2004	\$18,995	11/2010	\$11,200	10/2011	Texas	11 months
25	Catalina 250 Wing Keel	2007	\$21,900	3/2011	\$19,900	12/2011	Texas	9 months
25	Catalina C-250 WB	1995	\$13,490	7/2011	\$10,000	12/2011	Michigan	5 months
25	Chris Craft 25 Catalina Expr	1978	\$2,400	9/2011	\$2,000	12/2011	New Jersey	3 months
25	Chris Craft Catalina	1981	\$4,000	5/2011	\$3,900	11/2011	New York	6 months

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23	Chris-Craft Catalina 23	2007	\$44,900	10/2011	\$43,000	12/2011	New York	2 months
22	Catalina	1983	\$2,900	7/2010	\$2,500	10/2011	Massachusetts	15 months
22	Catalina 22	1990	\$7,490	9/2011	\$6,800	10/2011	Oregon	1 month
22	Catalina 22	1987	\$7,399	8/2011	\$6,800	11/2011	Oregon	3 months
22	Catalina 22	1983	\$4,500	5/2011	\$4,500	12/2011	California	7 months
22	Catalina 22	1986	\$3,500	11/2011	\$3,000	12/2011	Texas	1 months
22	Catalina 22 MkII	2005	\$17,500	10/2010	\$15,000	10/2011	Mexico	12 months
22	Catalina 22 MkII	2000	\$13,900	6/2011	\$8,000	11/2011	New York	5 months
22	Catalina Capri	1987	\$5,000	9/2009	\$4,600	11/2011	Massachusetts	26 months
22	Catalina Capri 22	2003	\$13,900	9/2011	\$13,000	10/2011	New Hampshire	1 month
22	Catalina Capri 22	1985	\$4,500	8/2011	\$4,000	12/2011	California	4 months
18	Catalina 18	2007	\$12,900	9/2010	\$11,500	11/2011	Maryland	14 months
16	Catalina	2003	\$3,500	4/2011	\$3,000	12/2011	Virginia	8 months
14	Catalina 14.2	2008	\$4,550	5/2011	\$4,400	10/2011	New Hampshire	5 months

#### Sales Cycle

1-6 months	126						
7-12 month	36						
1-2 years	35						
2-3 years	5						
3 years +	10						
	212						

#### Location

Southeast	40						
Northeast	57						
Gulf Coast	11						
West Coast	50						
Midwest	35						
International	19						
	212						

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